

excellence québec



IDEF 2015 EXHIBITION ISTANBUL

QUÉBEC MISSION IN TURKEY

May 4th to 8th, 2015

DIRECTORY OF PARTICIPANTS





First for First Respondants™

Contact: Eddy Elsagh
Sales and Marketing Coordinator

eddy@ctsystems.ca

www.ctsystems.ca

Canadian Technology Systems

A pioneer in innovative disruption technology for IEDs (improvised explosive devices), CTS works closely with end users to deliver a solution that is safe, efficient, reliable and affordable. CTS achieves these results through two main fundamental principles: The first principle is centered on the core design of our disrupter to ensure that it has the highest safety factor and the longest operational life. An ergonomic design based on real life scenarios was developed, thanks to the continuous input of bomb technicians around the world. The second principle is based on arming the bomb technicians with a safe, precise and user-friendly disrupter, with the goal of optimizing their standard operating procedures. These convictions are what allows CTS to truly be the First for First Responders.



Contact: Charles Lussier
President

Charles.Lussier@cel-aerospace.ca

www.cel-aerospace.ca

CEL Équipement d'Essai Aérospatial

CEL Ltd. focuses the entire scope of its activities on the design, manufacturing and maintenance of systems and installations for gas turbine engine testing. Its expertise also covers related systems and components for aerospace and industrial applications.

CEL is a project-oriented company. It is structured to perform consistently at all levels of its diverse service and product offering, from the design of state-of-the-art test cells and data acquisition systems to the delivery of operational turnkey test facilities, anywhere in the world.

Primary kind of customers: engine makers, turbomeca, engine models, R&D, production and overhaul facilities, airlines, military (Singapore, Greece, Brazil and Mexico).



Famic Technologies Inc.

Contact: Jens Reumschuessel
Sales Manager

jreumschuessel@famicttech.com

www.famicttech.com

Famic Technologies

Founded in 1986, Famic Technologies offers a full range of quality products and services in the fields of software engineering and industrial automation. Famic develops, integrates and markets CAD and simulation software solutions for electrical, hydraulics, pneumatics, automation and controls applications which support design, operations, management and training. Famic Technologies provides innovative software solutions to help engineers, maintenance personnel and trainers to substantially increase their efficiency in systems design, maintenance and training. Since January 2012, Famic Technologies has opened a sales and support office in Germany to better serve customers' needs in Europe.

Products and services range offered by Famic Technologies:

The unique Machine Knowledge Software Solution for hydraulic, pneumatic, electrotechnical and automatisisation technologies' design, modelization, and simulation increasing engineering productivity.

Complete Hydraulic Manifold Prototype, Design and Quote Software Solution.

Andon Studio™ is an integrated software solution to optimize your operations within an industrial production environment or facilities management.

Andon Studio™ allows to track at any time the productivity pulse of your manufacturing business. Andon Studio™ will automatically send on your mobile device the messages and conditions alerts that you wish to follow, as well as gaps and anomalies that arise.

Immotique + is an integrated software solution ensuring the optimum utilization of Building Automation and Energy data on real estate and industrial parks. Its centralized portal allows to keep an eye on:

- Energy management
- Situations at Risk management
- Abnormal and Threatening Conditions management
- Budgets and special projects progress monitoring



Contact: Christophe Bouchaud
Senior Vice President Sales

cbouchaud@fortem.com

www.fortem.com

Fortem

Fortem develops leading edge immersive software solutions for public and private security.

The Omnipresence 3D suite unifies and automates security for cities, military installations, transit systems and other scenarios with complex security requirements.

Omnipresence 3D Pro Design is an intuitive design tool that empowers your operator to create, interact and simulate complex 3D environments. Omnipresence 3D Pro Design allows you to gain maximum high quality coverage, avoid blind spots and visualize the optimal choices for your system.

Omnipresence 3D Central Command provides the most advanced Immersive 3D Intelligence for deployment in scenarios with complex or mission-critical security requirements. The system unifies and automates security equipment and data such as video, access control, GIS and other third-party systems and presents you the most relevant information in a distinctly intuitive 3D user interface.

Omnipresence 3D Video Watchdog is a diagnostic software package that automatically checks each camera in your system and sends you an exception report, enabling you to proactively maintain your video surveillance system. Video watchdog ensures that every camera in your system, regardless of brand or model, captures clear video at all times.

The Omnipresence 3D suite provide users with an augmented sense of situational awareness, an ability to accelerate response times and to generate profitable efficiency gains.



Contact: David Lenot / Ted Ghali
Major accounts manager / Vice president
of sales

Patrice Belmonte
Strategic Programs Manager

pbelmonte@genetec.com

www.genetec.com

Genetec

Genetec develops open-platform software, hardware and cloud-based services for the physical security and public safety industry. Its flagship product, Security Center, unifies IP-based video surveillance, access control and automatic license plate recognition (ALPR) into one platform. A global innovator since 1997, Genetec is headquartered in Montreal, Canada, and serves enterprise and government organizations via an integrated network of resellers, integrators and consultants in over 80 countries. Genetec was founded on the principle of innovation and remains at the forefront of emerging technologies that unify physical security systems.



Contact: Gurvinder Chohan
Director Business Development

Gurvinder.Chohan@mdacorporation.com

www.mdacorporation.com

MacDonald, Dettwiler and Associates Corporation (MDA)

MDA is a global communications and information company providing operational solutions to commercial and government organizations worldwide. MDA's business is focused on markets and customers with strong repeat business potential. In addition, the Company conducts a significant amount of advanced technology development. MDA's well-established global customer base is served by more than 5,000 employees operating from 17 offices located in the United States, Canada, and internationally.



Contact: Simon Abourida
Business Development Manager

simon.abourida@opal-rt.com

www.opal-rt.com

OPAL-RT Technologies

OPAL-RT TECHNOLOGIES is a world leading developer of open, Real-Time Digital Simulators and Hardware-in-the-Loop (HIL) testing equipment for electrical, electro-mechanical and power electronics systems. With "democratizing real-time simulation" as a founding vision, OPAL-RT continues to work towards that goal today with several products considered as key milestones along the way to putting Simulators and HIL equipment on every engineer's desk.

OPAL-RT validation and test benches are used by engineers and researchers at leading manufacturers, utilities, universities and research centers around the world, and in the various fields: electric drives, power electronics, aerospace and defense, automotive and transportation, power systems, and industrial manufacturing.

OPAL-RT simulators integrate parallel, distributed computing with commercial-off-the-shelf technologies. Therefore, they provide high performance, scalability and affordability.

Customers use our real-time systems to perform Rapid Control Prototyping, Controller and ECU Testing, and HIL testing of mechatronics, electric drives, power electronics and various other complex systems. Software-In-the-Loop, Control Prototyping and HIL simulation processes enable engineers to quickly test and iterate their control strategies and their protection systems in order to decrease development costs and time. These processes, used by all industries, allow corrections to be made early in the product development. Thus, mistakes can be corrected and optimizations can be made while they are still inexpensive. Through leading-edge development, the expertise of complex system simulation and the visionary use of the latest and most advanced technologies in software and hardware, OPAL-RT continues to lead the way for next-generation real-time simulation solutions accessible to the greatest number of people.



Contact: Charles Dobson
Head of Channel Sales

Charles.Dobson@presagis.com

presagis.com

Presagis

Presagis is a global leader providing commercial-off-the-shelf (COTS) modeling, simulation, and embedded graphics solutions to the aerospace and defense markets. Presagis combines cutting-edge technology with innovative services to help customers streamline development workflows, reduce project risks, create detailed models and complex simulations, in addition to developing DO-178B certifiable applications. The company services more than 1,000 active customers worldwide, including many of the world's most respected organizations such as Boeing, Lockheed Martin, Airbus, BAE Systems and CAE.

Core products include:

- Presagis Creator
- Presagis Terra Vista
- Presagis SEGen Server
- Presagis STAGE
- Presagis Vega Prime
- Presagis VAPS XT



Contact: Genevieve Desautels
Business Development Manager

genevieve.desautels@soucy-group.com

www.soucy-group.com

Soucy Defense

Soucy Holding is a privately owned company that was founded in 1967 which now employs 1,450 people in its eight manufacturing plants in North America and Asia. It is the interaction between the team of specialists the Group assembled that has propelled Soucy to the position of world leaders in rubber track systems. SOUCY DEFENSE is a world leader in rubber band track (RBT) technology which enhances mobility, protection & sustainment for Armoured Fighting Vehicles. RBT are up to 50% lighter than steel tracks and allows the addition of more armour and protection, RBT improves acceleration, top speed and braking distance and will generate up to 70% less vibration, thus increasing the life of ammunition and electronics plus improves troop's readiness. RBT added-values are noise reduction which improves communication effectiveness and allows the vehicle to be stealthier at the lowest tactical level. The reduction in rolling resistance provides a fuel saving of up to 30%, and are designed and developed to be virtually maintenance free and to create considerable Operational and Life Cycle Cost savings.



Contact: Elena Krivosheeva
President

sales@sparrowelectronics.com

www.sparrowelectronics.com

Sparrow Electronics

Since 2005 Sparrow Electronics Inc. supplies electronic components, high-tech electrical connectors, high-tech cables and wires, tools, components for cable assemblies, parts for aviation and marine industries...

Among our brands are (Analog Devices, Sony, Filtran, Vishay, TI, IR, ON, Maxim, Infineon, NXP, STM, Intersil, NationalSemi, Mini-Circuits, Realtek...), switches, sensors, relays, connectors (Amphenol, Aero-Electric, Souriau, Deutsch, Glenair, Sunbank, ITT/Canon, Radiall, Tyco, Lemo, Samtec, Positronic, Molex, Coilcraft, Coaxicom, E-Tec, Binder, Tusonix, Huber+Suhner, Temex, Gigavac, Crouzet, ...), tools (DMC, Astro, Souriau, Amphenol, Tyco...), cable (Belden, Tensolite, Harbour, Thermax, Nexans, Times Microwave, Axon, Pic-Wire, Tyco, Coleman...); Raychem, Federal Mogul, 3M, Band-it, Panduit, Kirkhill; aircraft parts and components (Honeywell, Rockwell-Collins, Bombardier, David Clark, ACR-Artex, BEAerospace, Kidde, Zodiac, Cobham...), bolts, nuts. Our list of brands is constantly expanded depending on the needs of our customers.

Sparrow Electronics Inc. is also supplying spare parts for industrial equipment and heavy machinery:

- For heavy machinery and mining equipment, generators and compressors
- Oil and Gas Equipment
- Electric engines
- Pumps and components
- Sensors and pressure indicators
- Cutters, drills, chisels and other tools
- Bearings
- Filters
- For agricultural equipment

We provide all the necessary certificates and other documentation allowing tracing the path of the goods from the manufacturer and proving the quality and the conformity of the goods.



Contact: Mehdi Aftahi
Chief Technology Officer

Mehdi@TechnologyEvaluation.com

Mehdi@TechnologyEvaluation.com

Technology Evaluation Centers (TEC)

TEC's Evaluation Centers can help you select your next enterprise software system the right way. Every day, companies like yours use TEC's Evaluation Centers to make rational, justifiable software selections more quickly and cost-effectively than they could by using traditional methods. Each Evaluation Center is a complete, online software selection environment that contains everything you need to make an objective decision—so you can stay focused on what's best for your business.



Contact: Philippe Lagueux
Business Development Manager

philippe.lagueux@telops.com

www.telops.com

Telops

Telops is the manufacturer of the world class Hyper-Cam products, a leading infrared imaging hyperspectral camera technology. The Hyper-Cam enables many remote sensing and detection applications in the military, industrial and oil & gas markets. Its capability to provide high spectral resolution, high spatial resolution and high frame rate make it a sensor of choice in decision making processes involving the evaluation of targets infrared signatures.

Telops is also a world leader manufacturer of high performance infrared cooled cameras. The Telops infrared cooled cameras benefit from the patented Real-Time-Temperature-Calibration, enabling true temperature measurements. It also features unique multispectral imaging capabilities with unprecedented performances.

Quebec Government (Export Quebec)

Contact: Anis Ouanes
Head of Central and Eastern Europe Desk
anis.ouanes@economie.gouv.qc.ca

www.export.gouv.qc.ca

The mission of the Ministry is to support economic development, innovation and export trade, as well as research, particularly by encouraging coordinated and concerted action among the various players in the economic, scientific, social and cultural areas in order to promote job creation, economic prosperity, scientific development and sustainable development.

