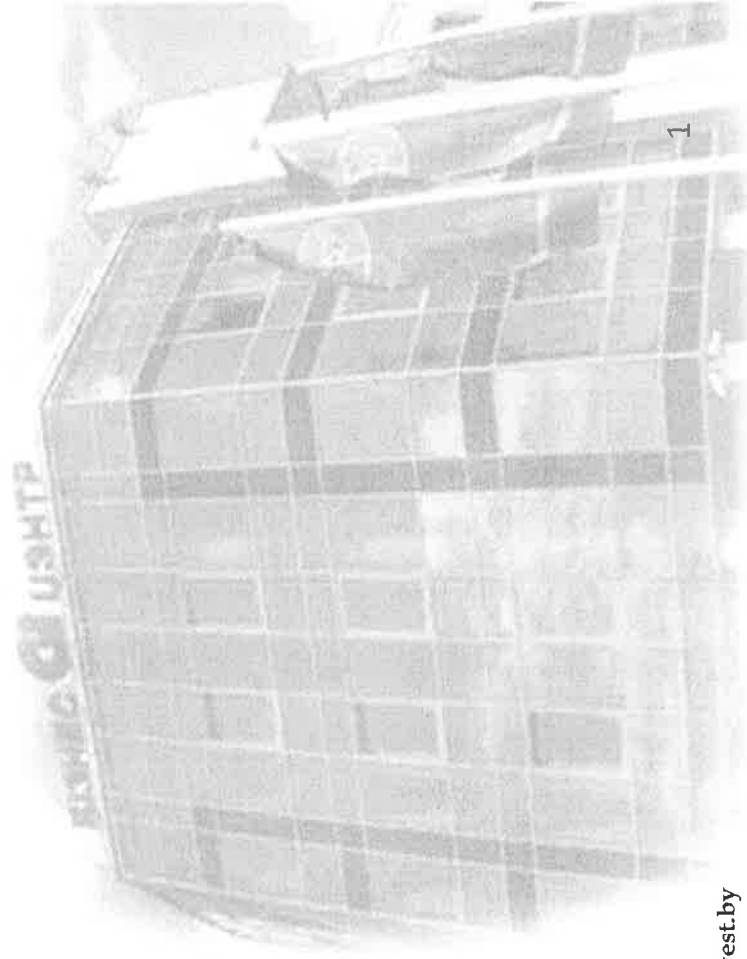
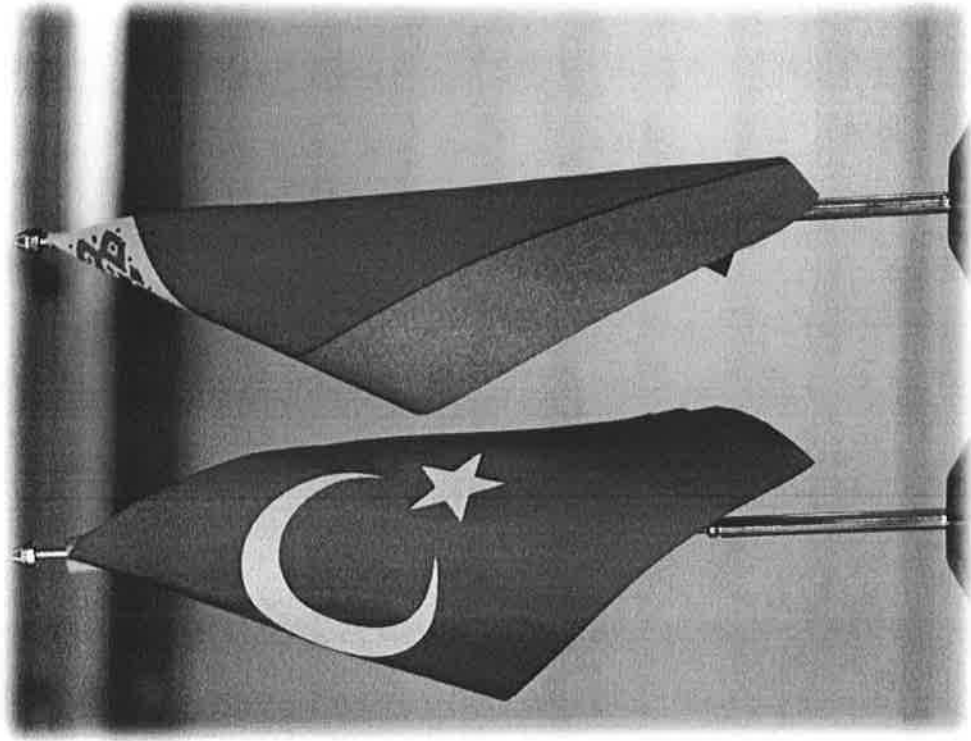


# Turkish business opportunities in Belarus and FEZ Grodnoinvest



## - Advantages of Grodno region- - Geographical position-

- There are in Grodno region:
- a well-developed system of automobile roads;
  - railway connections with East and West gauge;
  - an international airport;
  - the longest border with EU countries;
  - Grodno is situated
    - 330 km from the port Kaliningrad
    - 390 km from the port Klaipeda
    - 420 km from the port Gdansk
    - 430 km from the port Riga



## - Advantages of Grodno region-

### - Qualified labor force -

Employee population according to the education level (per 1000 people)

Higher education – 19%

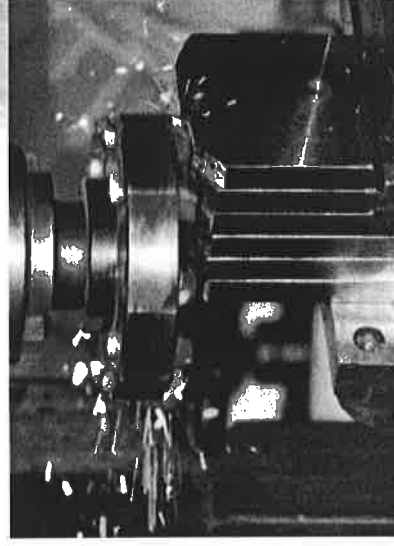
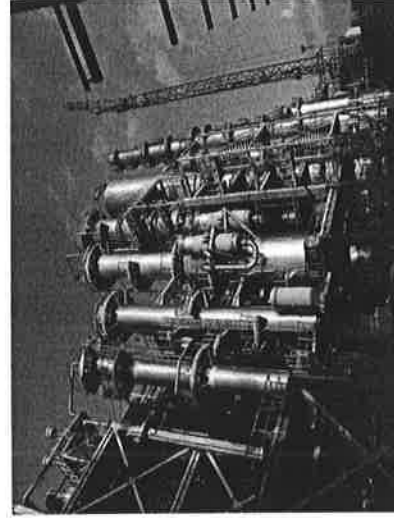
Vocational secondary education – 35%

There are in Grodno region:

- ✓ 4 Universities
- ✓ More than 30 secondary schools
- ✓ Research institutions
- ✓ Opportunities for fast recruiting of
- ✓ High level white and blue collar employees

### - Main industry brunches -

- ✓ Chemical production
- ✓ Automotive industry
- ✓ Textile industry
- ✓ Metalworking production
- ✓ Electrical equipment production
- ✓ Building materials
- ✓ Woodworking industry
- ✓ Food industry and agriculture

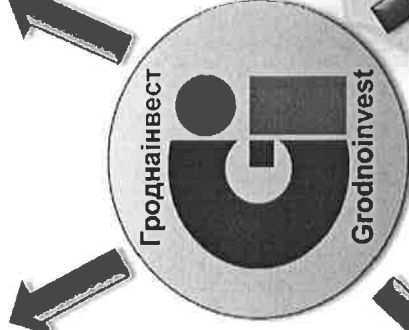


## -FEZ "Grodnoinvest" development-

**82**  
resident-  
enterprises

**44**  
export countries

**20 000**  
employees work at  
resident-enterprises



**1 bln. \$**  
been invested from  
35 countries of the  
world

**1 bln. \$**  
a year  
production  
volume

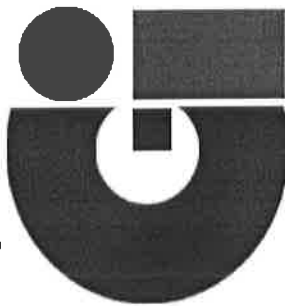
**24,8%**  
average product  
profitability

# - Establishing production of the leading Turkish companies on the territory of the FEZ -



Turkish companies

Гроднаінвест



Grodnoinvest



European union

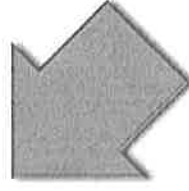
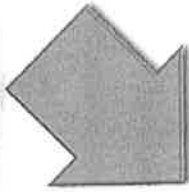
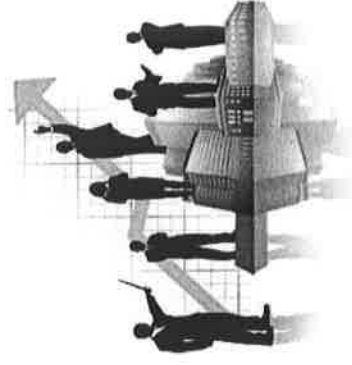


Customs union



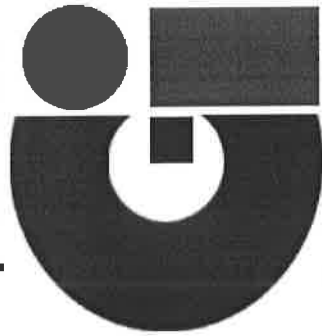
Other countries

# - Specialized zone for Turkish investments in Belarus -



We offer to create a controlling unit among representatives of Turkish part, which is to be engaged in coordinative work in realization of a project in creation of a specialized zone for Turkish investments

Гроднаінвест



Grodnoinvest



Ministry of economy  
of Belarus



## - Advantages of Grodno region-

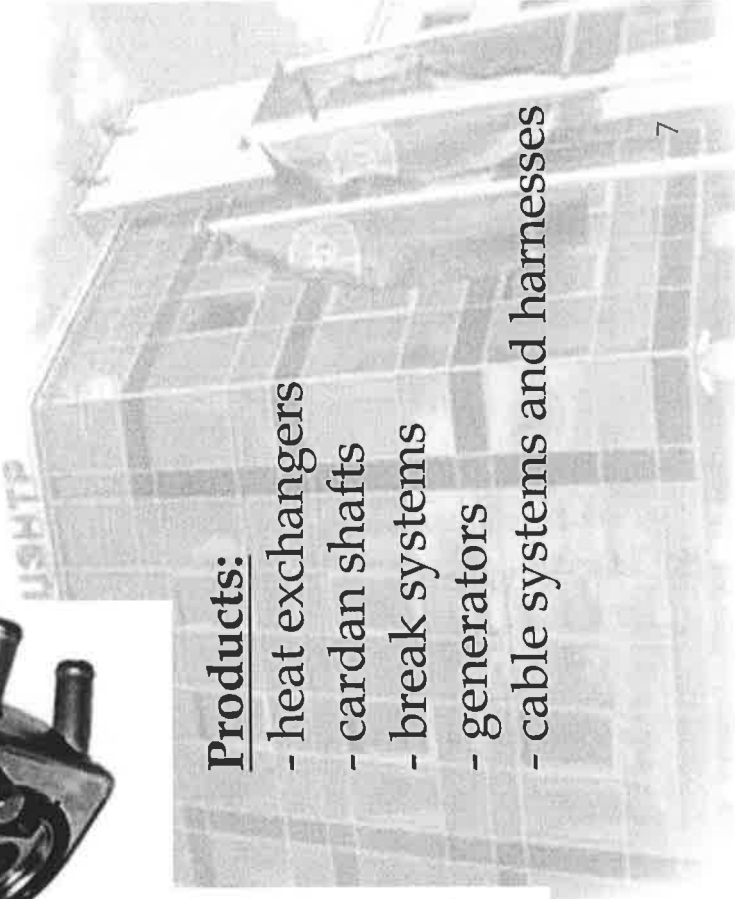
### -Traditionally formed automobile parts industry-

- Radiovolna JSC
- Shuchin plant Autoproved
- Belcard JSC



#### Products:

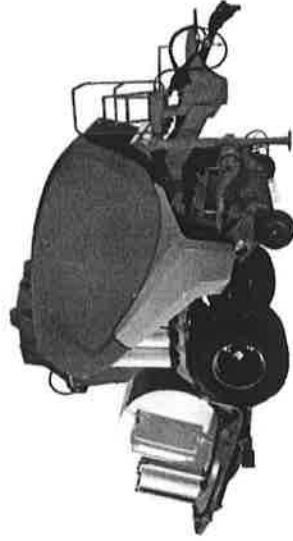
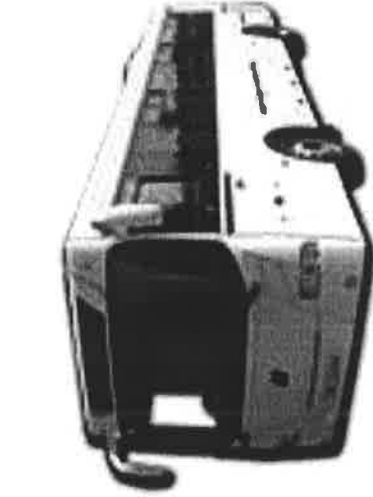
- heat exchangers
- cardan shafts
- break systems
- generators
- cable systems and harnesses



## - Advantages of Grodno region-

### -Traditionally formed automobile parts industry

- Lidagroprommash
- Biocom Technology
- Lida buses Neman
- Konus State enterprise



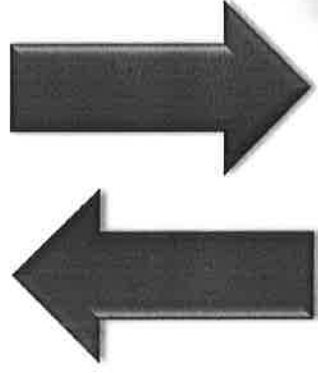
#### Products:

- buses
- zinc-plating using a hot galvanizing method
- combine harvesters
- balers

# - Cooperation in the field of light industry -



Turkish light industry  
companies



Cooperation with  
local companies



## - Companies business offers for cooperation -

### - Grodno footwear factory "Neman" JSC -

#### Company's profile

Grodno footwear factory «NEMAN» JSC - one of the oldest enterprises in Belarus - established a reputation as a manufacturer of quality, comfortable, fashionable footwear made of natural materials for men, women and children.

#### Business offer

The enterprise is interested in the expansion of footwear production for men, women and children.

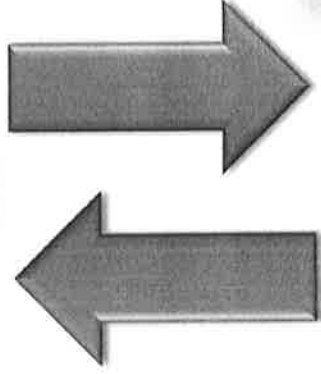


# - Cooperation in the field of chemical industry -

ГРОДНОІНВЕСТ



Turkish chemical industry  
companies



Cooperation with  
local companies

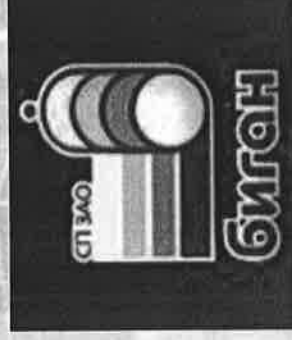
**PCC**  
Consumer Products  
Navigator

ЛІДІА

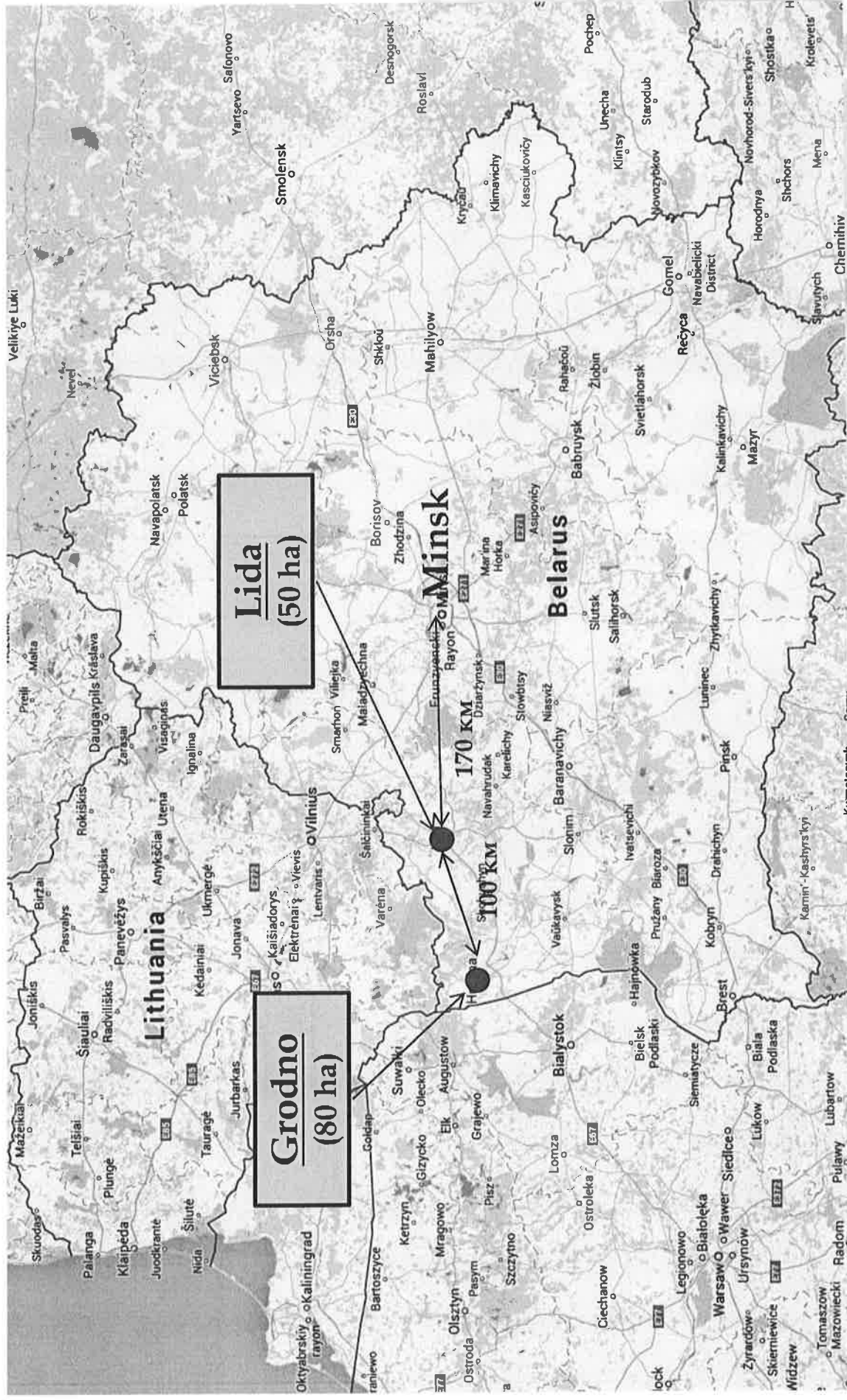
**LIDA**



**Гродно Азот**  
ХІМВОЛОКНО  
ПОЛІПРОПІЛЕН



# -Places in Grodno region for creation of zone for Turkish investments -

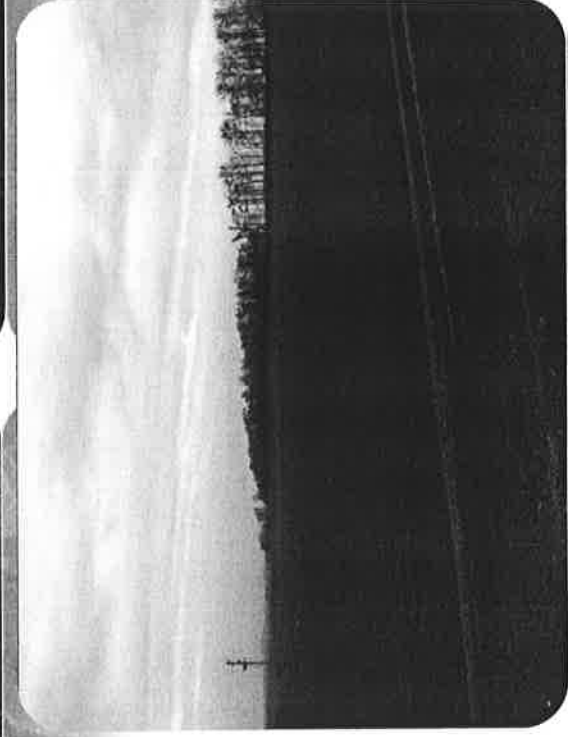


**-Free land plots for automotive components production- 215 ha**  
**-(green field projects)**

Plot N<sub>04</sub>  
("Auls") - 60 ha

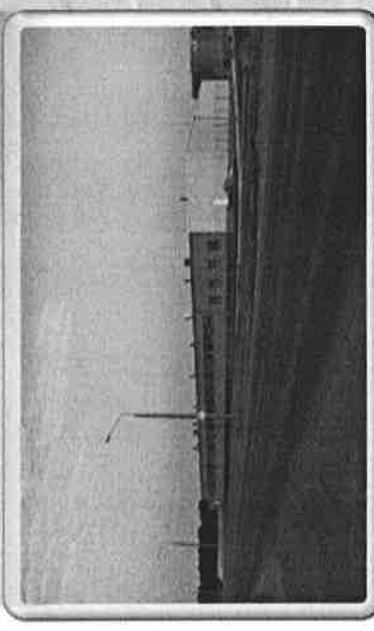
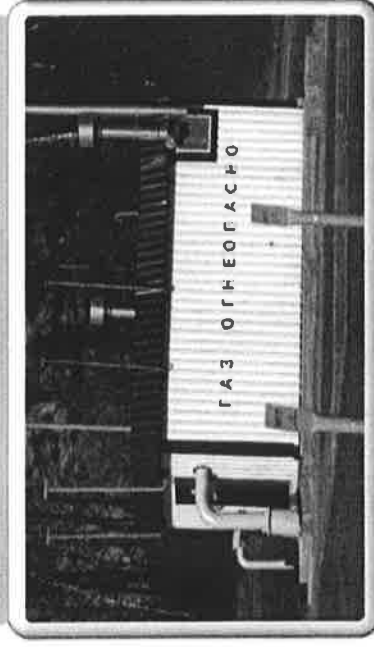
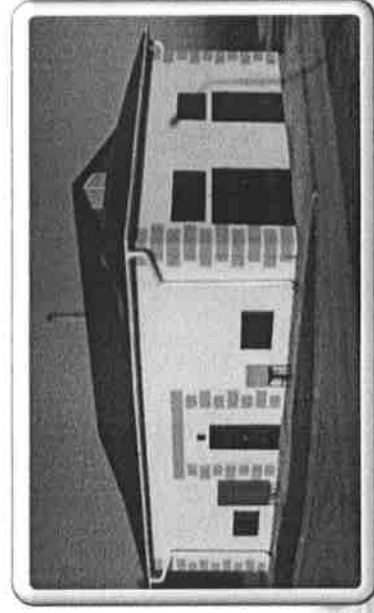
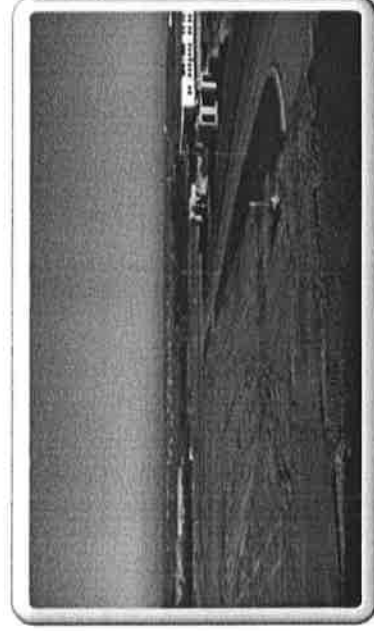
Plot №5  
("Kolbasino") - 75 ha

Plot №6, Lida  
("Zapadnyi" - 80 ha



## - Engineering & transport infrastructure development -

The FEZ "Grodnoinvest" creates infrastructure objects and donates them to the residents.



# - Companies' business offers for cooperation-

## **- Radiovolna JSC -**

### Company's profile

The Joint Stock Company Radiovolna is a diversified industrial enterprise, working for the machine building sector for more than 35 years already. It is a company, focused on implementing new technologies in the production process and expanding its own product market. The enterprise has convenient road approaches, all utilities and networks.

### Business offer

For the implementation of investment projects Radiovolna JSC has highly skilled engineering and production personnel as well as free manufacturing area (20 000 m<sup>2</sup>).

**The company is interested in the joint production of spare parts or other forms of cooperation.**



# - Companies business offers for cooperation -

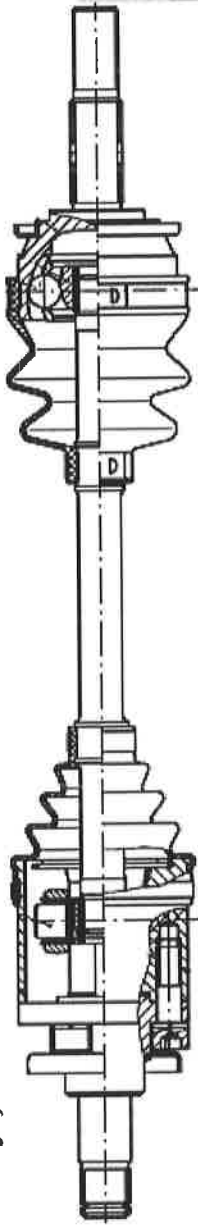
## **- Belcard JSC -**

### Company's profile

Belcard JSC is a modern enterprise equipped with heavy-duty metalworking and forging equipment. The plant consists of Mechanical Assembly Division, Forging and Pressing Division, Mechanism and Tool Division as well as a number of support services and shops. The Divisions are well equipped to produce drive shafts of up-to date technical niveau. The company is proud of its well-trained staff. The company offers 10 000 m2 of free manufacturing area.

### Business offer

The enterprise is interested in realization of the project "Production of drive shafts for cars equipped with constant velocity joints and drive shafts " or other forms of cooperation.



## - Companies business offers for cooperation -

### - Shchuchin plant "AVTOPROVOD" JSC -

#### Company's profile

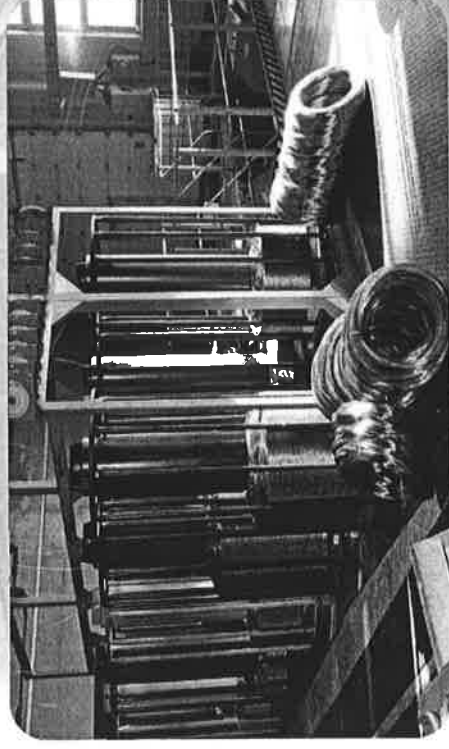
The plant "Avtprovod" was founded in 1958. Over 55 years Shchuchin plant "Avtprovod" JSC occupies a leading position in the market of cable products. Now the plant manufactures more than 250 trade-marks of cable products with copper and aluminium conductors with PVC and PE insulation, and also a wide range of wire bundles.

#### Business offer

Schuchin plant "Avtprovod" JSC offers favorable conditions for cooperation:

- a high level of product quality;
- acceptable prices;
- flexible system of discounts;
- individual approach to each client.

**The company is interested in the joint production of cable systems.**



## - Companies business offers for cooperation-

### - State unitary enterprise "Konus" -

#### Company's profile and business offer

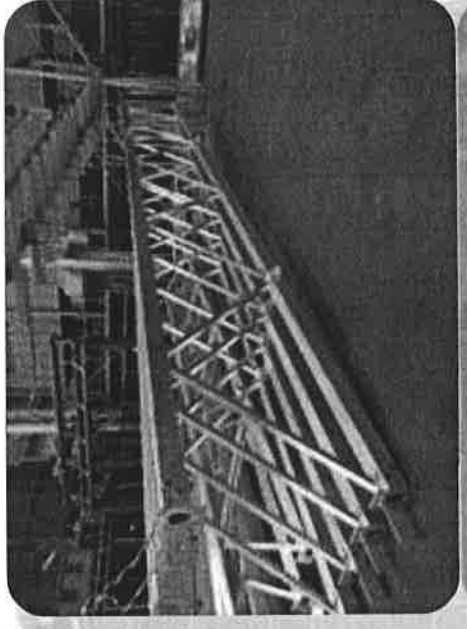
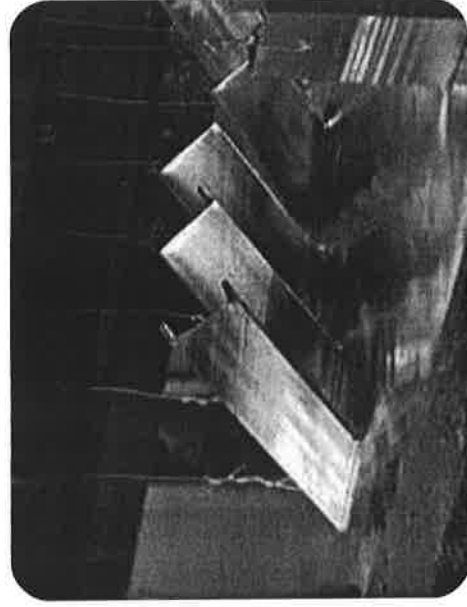
A state unitary enterprise "Konus" offers high-quality service of large-size hardware zinc-plating using a hot galvanizing method.

Zinc-plating is made from the outside as well as from the inside of the wares.

The galvanizing bath allows zinc-plating of hardware weighing up to 6 tons (in some cases when design documentation of the customer has been agreed – up to 7,2 tons), with HWD 14,5x1,6x3,2 m.

The enterprise offers freight services using own transport.

Moreover, the enterprise produces hardware using the customer's design.



# - Companies business offers for cooperation -

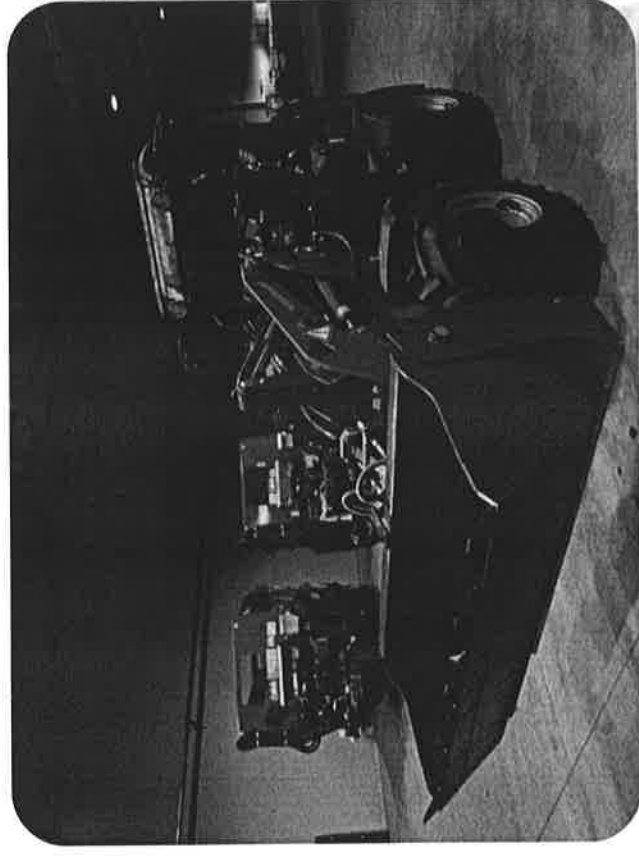
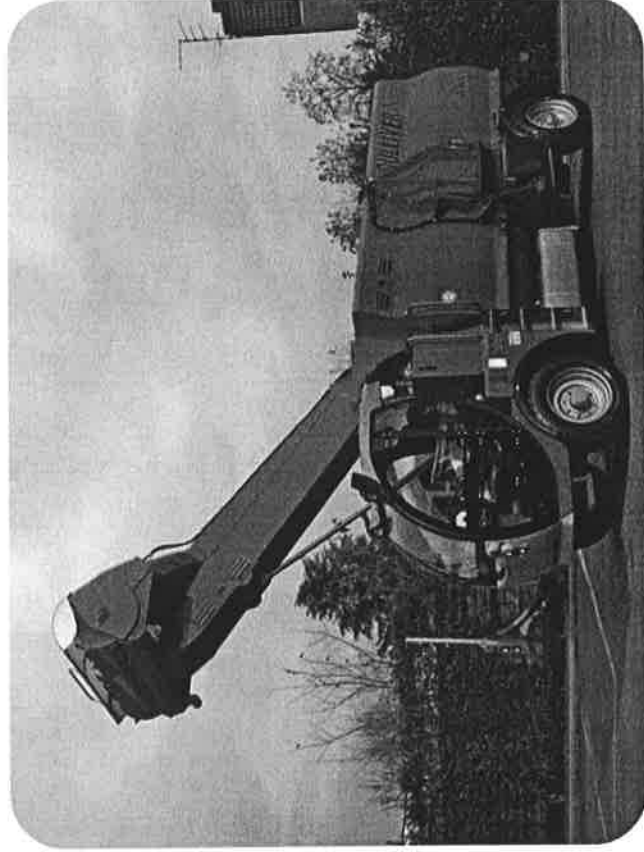
## - Biocom Technology Ltd -

### Company's profile

Biocom Technology Ltd. is an innovative, rapidly developing and growing enterprise which carries out automation of milking farms and labor-intensive processes in animal breeding, ensures technical and technological service for agricultural organizations, and produces milking robots, baler/wrappers, feed dispensers, bale openers, ventilation systems for barns, bale wrapping film and other up-to-date and technically advanced equipment of universal importance.

### Business offer

The enterprise is interested in establishing cooperation with Turkish companies in producing of metal parts for automotive industry.



## - Perspective markets



## Customs Union: a common customs territory

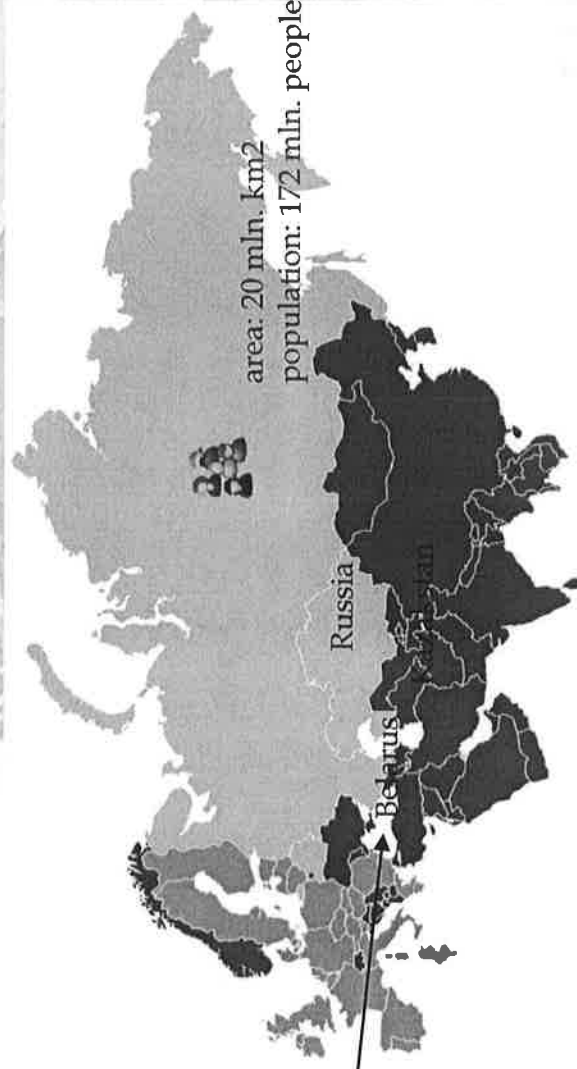
import of goods into the common customs territory

common customs tariff

imported goods put in the free circulation in Belarus, freely circulate in the territory of Russia & Kazakhstan

customs duties on imported raw materials that make part of finished products **ARE NOT PAID** when these finished products are exported beyond the Customs Union

FEZ Grodnoinvest



## TAX PREFERENCES

profit tax

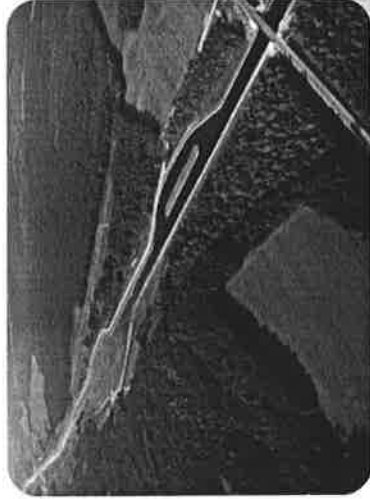
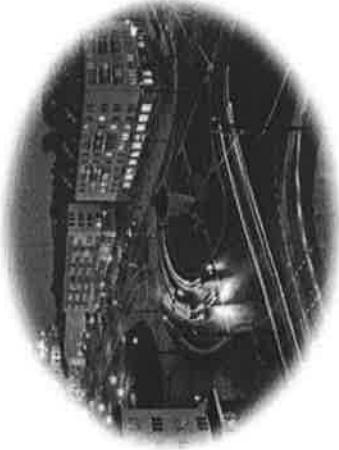
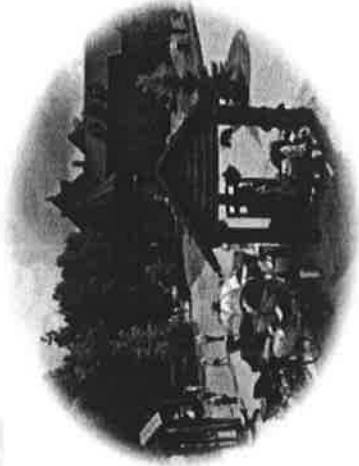
real estate tax

VAT  
(import-substitution)

The tax load for residents of  
FEZ Grodnoinvest is 30%  
lower

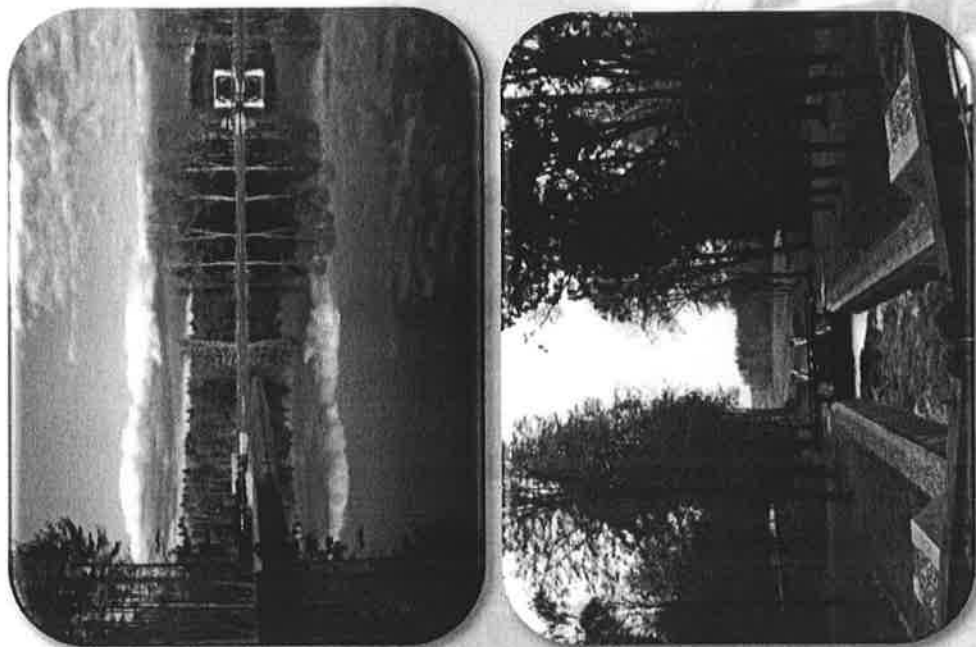
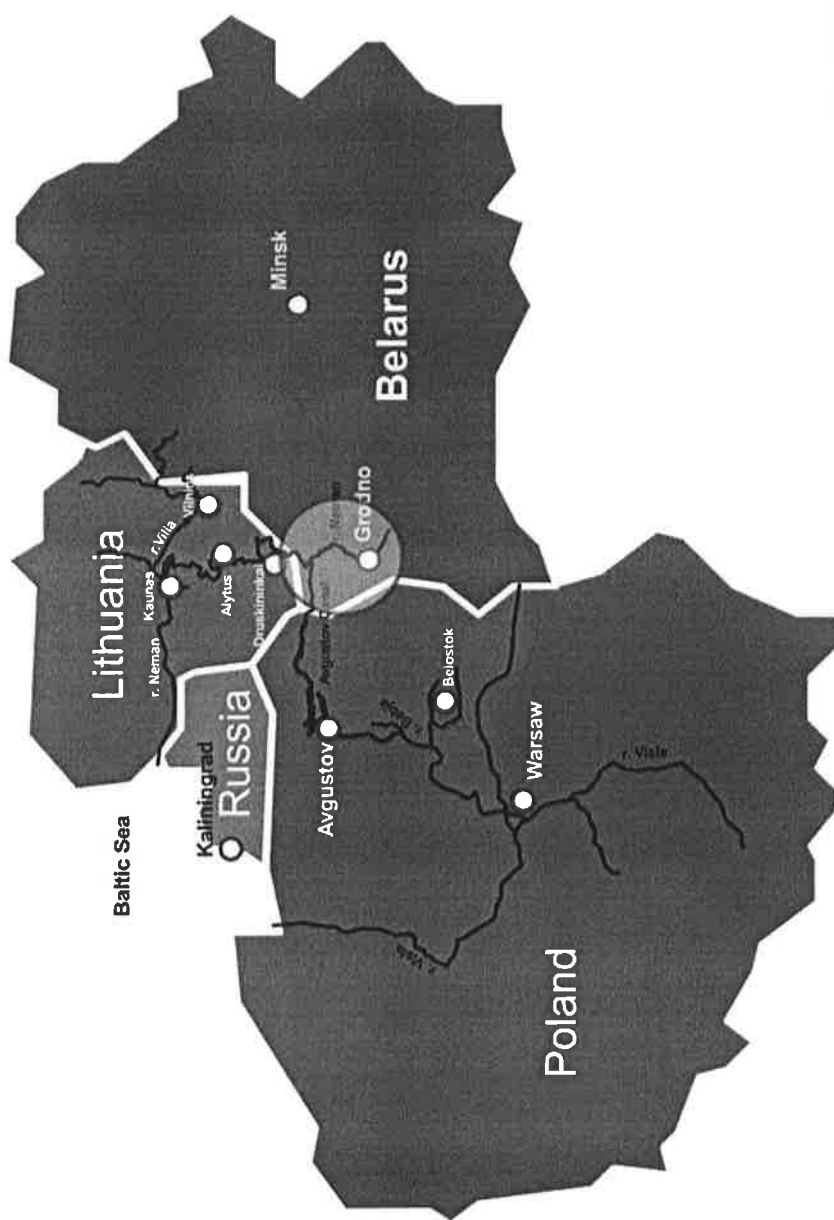
**-30%**

# -Grodno region as a combination of business, recreation and pleasure-



## Tourism cluster - Park «Avgustov canal» -

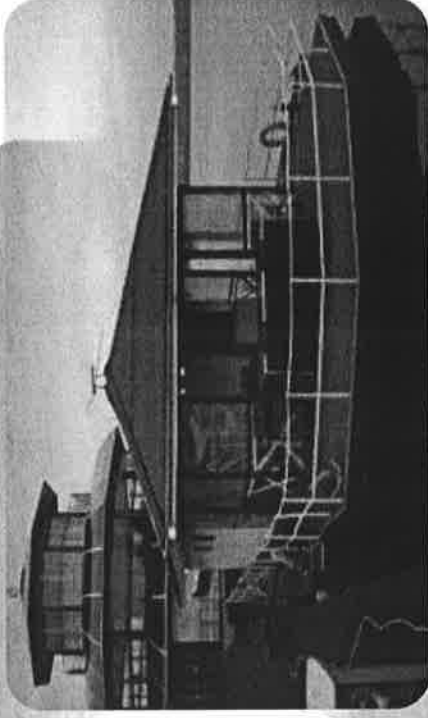
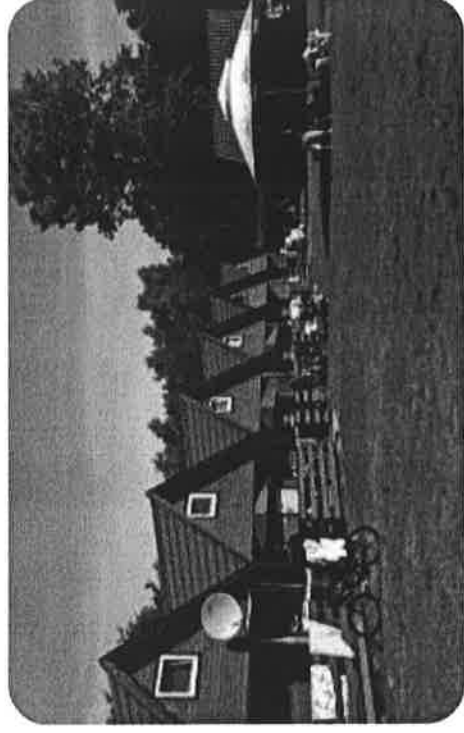
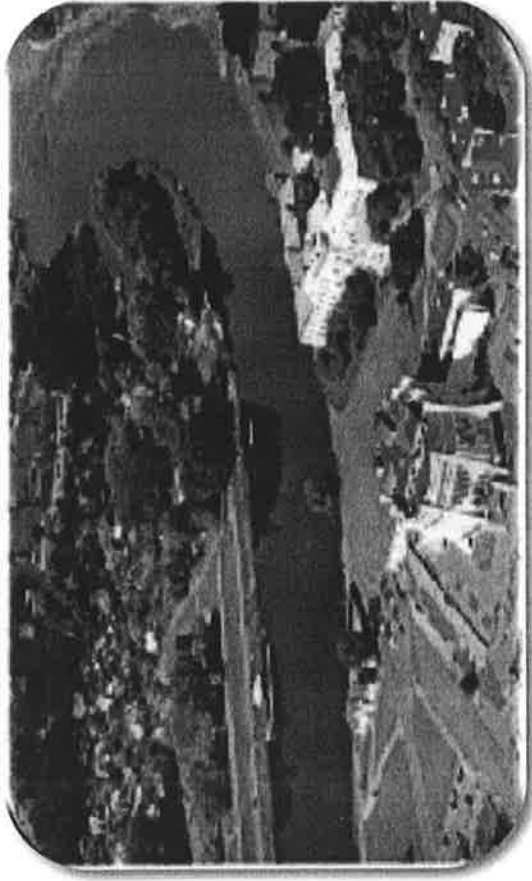
The total area amounts to 5 749,88 ha and includes the territories of the Belarusian part of the Canal and the bed of the river Neman together with the adjacent territories



## - Park "Avgustov canal" -

### Priority projects:

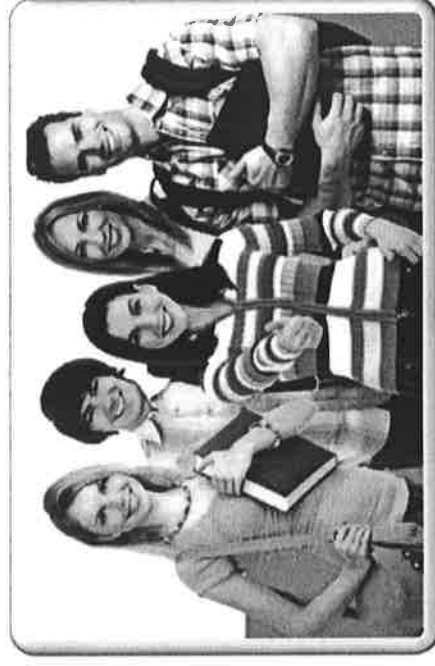
- Creation of a SPA-complex
- Creation of a hotel complex
- Creation of an entertaining VIP-Club
- Creation of a café
- Sanatorium and recreational complexes



Special tourism and recreation park Avgustov Canal

+375 152 41 86 87, [info@grodnoinvest.by](mailto:info@grodnoinvest.by)

# Directions of joint activity in the sphere of tourism



## 1. Educational tourism

In Grodno region there are 4 institutions of higher education:

- Yanka Kupala State University of Grodno;
- Grodno State Medical University;
- Grodno State Agrarian University;
- Grodno Private Educational Institution «BIP-Institute of Law».

