

BUSINESS OPPORTUNITIES FROM ISRAEL
May 2018

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| Company Name | Galim Software & Systems for Industry Ltd. (41960) |
| Contact Person | Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Website | www.galimsi.com |
| Year of Establishment | 2005 |
| No. of Employees | 1-10 |
| Offer No. | 87831 |
| Summary of offer | <i>Export/Joint Venture/Representation/Franchisee:</i> PC and robot software for robotic applications - machine tending, palletising and other |
| <u>Description of Offer</u> <p>We specialize in universal software solutions and have developed innovative software for industrial automation/robotics, specifically machine tending and palletizing applications. The product can provide ready-made solutions for customers' own hardware and robotics in a various types of industrial automation processes; it is used by leading Israeli and Turkish companies. We are looking for automation or hardware manufacturers who may be interested in using software.</p> <p>We have extensive experience in industrial software applications and robotics, and we have built software solutions and installed them in a variety of factories at leading companies. We can provide flexible software solutions for a variety of hardware in the fields of machine tending and palletizing. Our motto is reliability, customer support, speed and efficiency.</p> <p>We offer ready-made PC software for controlling industrial robots, which will be typically organized around a production cell. Two specific varieties of software are offered, one to control robotic machine tending applications and one to control robotic palletizing applications. Both types can control a range of applications starting from simple systems, e.g. one robot tending one machine or palletizing one production line up to more complex systems, e.g. multiple machines or production lines and also possibility of multiple robots.</p> | |

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The software products include possibilities of optimization to ensure maximum throughput and productivity. The software enables real time work and operation is controlled using an operator friendly interface

The software has the following advantages:

- It is the only ready-made PC-based software application.
- Applications using the software can be installed and set up quickly.
- The software has user-friendly operator screens including ability to customize language, run time interface, also logging and statistics available.
- Unlimited number of parts is definable on set-up screens.
- The software is scalable for a variety of architectures.
- For machine tending specifically, a variety of machines and robots are supported. Parts may arrive and depart in a variety of ways (pallets, trays, conveyors etc.). Sequence of operations is flexible and may be defined onsite.

In short, the software is an "off-the-shelf" product which includes an ability to customize as required. The product offered consists of software and support for installation. The product is intended for use in industrial enterprises, for those who prefer to buy an "off-the-shelf" product.

Systems based on the software have been installed at a variety of national and international factories in Israel and Turkey.

Potential Partners

Hardware manufacturers or integrators or automation and robotics companies who want to get an "off-the-shelf" product.

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| Company Name | Dormeco Ltd. (25275) |
| Contact Person | Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Website | http://www.dormeco.co.il/en/ |
| Year of Establishment | 1964 |
| No. of Employees | 17 |
| Offer No. | 87792 |
| Summary of offer | <i>Import/Representation:</i> Raw materials for Food, Water Treatment and Chemicals |
| <u>Description of Offer</u> The company is a distributor of raw food material. All of our raw materials are Super Kosher approved. We can ship our Super Kosher raw materials to any food processing plant in the world. Our basket of raw materials includes the following: <ol style="list-style-type: none">1. Cocoa: powder, butter & mass.2. Starches of all kinds: natural & modified.3. Stabilizers: Xanthan gum, Alginate, Pectin.4. Sweeteners: Sucralose, Polyols, Sodium Saccharin, Dextrose & Glucose.5. Additives: Glycerin, Citric Acid, Acetic Acid, TiO2.6. Gluten, Lecithin, Preservatives, MSG, I+G, Yeast Extract and more. | |
| Potential Partners | Food manufacturers and suppliers. |

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| Company Name | Neeman Leorech Zman Ltd. (23414) |
| Contact Person | Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Website | http://www.neeman-ltd.co.il/English.html |
| Year of Establishment | 1980 |
| No. of Employees | 40 |
| Offer No. | 87795 |
| Summary of offer | <i>Import/Representation:</i> Food Products, Consumer Products and Detergents |
| <u>Description of Offer</u> <p>Our company specializes in importing and marketing of food products, consumer products and detergents.</p> <p>Among the imported food products: pasta from Italy, toasts, rusks, lemon juice, crackers and biscuits from Italy, microwave popcorn from U.S.A., lasagne, cannelloni and gnocchi from Italy, chilli sauce (sweet and hot) and Thai sauces, rice vermicelli, cream coconut from Thailand, peanut butter, extra virgin olive oil from Italy, granola and muesli, tortillas, basmati rice, canned vegetables and fruits, mustard, yeast, sardines, pasta and salad sauces from U.S.A., snacks, bakery products, different types of vinegar, maple syrup, etc.</p> <p>Among the imported consumer products and detergents: detergents and cleaning materials, sponges and loofah from Turkey, charcoal briquettes from Spain, air fresheners from Turkey, sport socks from Portugal, household products from China (WC cleaner, food plastic bags, wrapping foil, aluminium foil etc., laundry items), and barbecue line products, paper products, plastic bags etc.</p> <p>We also market local production with our own brand.</p> <p>Our company has its own marketing and distribution system, large warehouses and offices located in Yavne, Israel.</p> | |

Our clients include large supermarkets and chain-stores, as well as other national concerns. We distribute all over Israel and the Palestinian Authorities.

Please visit our website for more information.

Potential Partners

Food manufacturers of products of 12 months minimum shelf life and preferable with kosher certificate.

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| Company Name | Trisun (19888) |
| Contact Person | Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Website | www.trisun.co.il |
| Year of Establishment | 1988 |
| No. of Employees | 10 |
| Offer No. | 87843 |
| Summary of offer | <i>Import-Export/Representation: Raw Materials for the Food, Juices and Beverages Industries</i> |
| <u>Description of Offer</u> We are an international trading company that specializes in the food, juice and beverage industries, and supplying raw materials to manufacturers, bottlers and blenders. We focus on: <ol style="list-style-type: none">1. Citrus products (such as orange, grapefruit, lemon concentrate and more),2. Tropical (such as pineapple juice and concentrate, passion fruit, mango and more),3. Juice concentrates fruits (like apple, peach, apricot and more). | |
| Potential Partners | Manufacturers |
| Target Countries | Russia, USA, East European countries. |

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| Company Name | MEIR MAYA (42052) |
| Contact Person | Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Website | - |
| Year of Establishment | 2008 |
| No. of Employees | 1 |
| Offer No. | 87846 |
| Summary of offer | <i>Import-Export/Services:</i> Representation - Business Services Quality assets for investments in Israel |
| Description of Offer We offer our clients comprehensive services in locating potential customers and business partners, distributors, importers, translation services and assistance during negotiation process, in order to achieve satisfactory results for both sides. We also suggest to entrepreneurs and investors quality assets to invest in Israel. | |
| Potential Partners | Manufacturers, exporters and entrepreneurs, interested in finding business partners. |

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| Company Name | Kerem Natural Industries Food A.L Ltd. (52783) |
| Contact Person | Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| E-Mail | yonatk@chamber.org.il |
| Website | www.kerem-teva.co.il |
| Year of Establishment | 2008 |
| No. of Employees | 30 |
| Offer No. | 87865 |
| Summary of offer | Import: Organic Food Products |
| <u>Description of Offer</u> Our company was established in 2009. The owners have many years of experience in the health and natural food, dried fruit and nuts sectors. The company was founded based on the great need in Israel for high quality organic and natural food products, sensitive to lactose and to the community of vegans and health food enthusiasts. Our company markets health products, gardening, kit, kiln, oils, wines, spices, food products, almond paste, organic sugarless silan, organic coconut flour, organic coconut sugar, organic coconut oil. | |
| Potential Partners | Producers and sellers of dried food, nuts, brans and organic food. |

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| Company Name | Chocotrade Ltd. (13794) |
| Contact Person | Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Website | www.chocotrade.co.il |
| Year of Establishment | 1962 |
| No. of Employees | 23 |
| Offer No. | 87868 |
| Summary of offer | <i>Import: Confectionary, Marzipan, Sweets, Candies, Special Cookies, etc.</i> <i>Export: Unique Paper Thin Crackers and Coated Citrus Peels</i> |
| <u>Description of Offer</u> We are a confectionary company looking for manufacturers and producers of candies, sweets, marshmallows, chewing gum, popping candy, cookies, etc. We sell our products to large retail chains, pharmacies and convenience stores all over the country. We are looking for manufacturers and producers of Gummies, Marshmallow, Chewing Gum, cookies. | |
| Potential Partners | Manufacturers and Exporters of confectionary items Importers of Crackers and Candies |

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| Company Name | BELGAR Ltd. (62022) |
| Contact Person | Initial contact will be made through the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il |
| Website | www.belgar.co.il |
| Year of Establishment | 1976 |
| No. of Employees | 7 |
| Offer No. | 87880 |
| Summary of offer | <i>Import: Single Use Medical Products to hospitals, research institutions and Biomed High-tech companies in Israel, with over 600 customers and over forty years of experience.</i> |
| <u>Description of Offer</u> We are a leading distributor of Single Use Medical Products for Hospitals, Research Institutions and Biomed High-tech companies in Israel, since 1976. Our company has been Representing Kimberly-Clark - Halyard Protective Apparel and Surgical solutions for Medical and Research Institutions for the past decade. Aware of the rising need for high quality and low priced medical solutions and equipment such as CVC sets, Infusion sets, Non woven equipment, sterilization monitoring, etc., the company has been cooperating with several manufacturers in various locations worldwide, with the vision to supply the best possible supplies for an attractive cost for our customers. We are looking for long term cooperation with suppliers with the same vision, who can supply the high quality medical products we need for a low cost. | |
| Potential Partners | Single Use Medical manufacturers and suppliers |