



REPUBLIC OF THE PHILIPPINES  
**TARIFF COMMISSION**

**TC Form 6-B**  
**INFORMATION FOR THE CONDUCT OF EXPIRY REVIEW OF**  
**ANTI-DUMPING DUTIES PURSUANT TO THE ANTI-DUMPING**  
**ACT OF 1999 (RA 8752): FOREIGN EXPORTER**  
*(To be submitted in triplicate)*

*For TC use only*

TCI (AD) No.: \_\_\_\_\_

Date: \_\_\_\_\_

Records Officer: \_\_\_\_\_

**A. COMPANY INFORMATION**

1. Name of the Company: \_\_\_\_\_

2. Address: \_\_\_\_\_

3. Contact Details:

Contact Person: \_\_\_\_\_

Designation: \_\_\_\_\_

Tel/Fax Nos.: \_\_\_\_\_

Email Address: \_\_\_\_\_

4. Provide details of the following:

- a. Company ownership/shareholdings, organizational structure, nature, and functions. Substantiate your submissions with articles of incorporation and by-laws, certificate of incorporation, organizational chart, annual report, and/or any relevant brochures or pamphlets of your company.

\_\_\_\_\_  
\_\_\_\_\_

- b. Full description of all the products that your company manufactures and sells in the domestic market including their physical characteristics, material components, production processes, distribution channels and functions/uses. If the products involve a number of models/types, the details must include all models/types manufactured. Substantiate your submission with product brochures/catalogues, technical specifications, and flowchart of production processes.

\_\_\_\_\_  
\_\_\_\_\_

## B. SUBJECT PRODUCT(S) UNDER REVIEW

5. Provide details of the following:

	Product(s) Produced and Exported to the Philippines	Product(s) Produced and Sold in the Exporting Country
a. Subject Product		<b>Like product to the exported product to the Philippines?</b> <input type="checkbox"/> Yes <input type="checkbox"/> No (if no, kindly provide justification below)
b. Product description		
c. Model/Type		
d. Tariff Classification		
e. Physical Characteristics		
f. Material Component		
g. Function/uses		
h. Production Process		
i. Distribution Channels		
j. Name and Address of other manufacturer/exporter of subject product(s) to the Philippines		
k. Justification		If the product(s) you manufacture is not identical to the product(s) under review, please give details and explain how you consider that they closely resemble the imported product(s) under review.
<b>Substantiate your submission with documentary evidence (i.e. product brochures/catalogues, technical specifications, and flowchart of production processes)</b>		

6. Provide information about your company's total production of the subject product(s) for the last two (2) years up to the current year.

**Total Production**  
**Model/Type:** \_\_\_\_\_

Particulars	Year 1	Year 2	Current Year
Production capacity in volume			
Actual production in volume			
Capacity Utilization (%)			

**C. MARKET SHARE**

7. Provide total sales (volume and value) for each model/type of like product that your company sold during the last two (2) years up to the current year. Use separate sheet if necessary.

**Total Sales**  
**Model/Type:** \_\_\_\_\_  
**Period<sup>1</sup>:** \_\_\_\_\_

Particulars	Total Sales Quantity <sup>2</sup>	Net Sales Revenue <sup>3</sup>
Exports to the Philippines		
Sales to Domestic Market		
Exports to Other Countries		
<b>Total</b>		

8. In each market identified in C.7, please state the most commonly used terms and conditions with regard to delivery, payments, method of payments, discounts and other information relative to sales.

a. Domestic Sales

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b. Export Sales to the Philippines

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<sup>1</sup> Specify year.

<sup>2</sup> Specify unit of measurement (e.g. tons, liters, grams, kilograms).

<sup>3</sup> Specify unit of currency (and exchange rate if applicable).

c. Export Sales to Other Countries

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9. Please describe your distribution channel(s) (including a diagram if appropriate) and pricing policy in each market identified in C.7.

a. Domestic Sales

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b. Export Sales to the Philippines

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c. Export Sales to Other Countries

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#### **D. EXPORT SALES TO THE PHILIPPINES**

*The information elicited in this part is required to determine the export price of the product under review which were shipped to importers in the Philippines. You should include costs incurred beyond ex-factory.*

10. Please provide the export price for each type/model of subject product(s) sold to customers in the Philippines during the period of review (last twelve (12)-month preceding the date of the application) on a monthly basis. *Export price is normally the ex-factory price at the point of sale for export; or the price assessed at the freight-on-board (FOB) level at the point of shipment.* Substantiate your submission with documentary evidence such as: importer's purchase order, price list, sales contract, commercial invoices, bills of lading, letter of credit, proof of payment of costs in relation to export sales, and working paper used in the calculation.

## Export Sales to the Philippines

Period<sup>4</sup>: \_\_\_\_\_

Date	Name of the Customer	Level of Trade <sup>5</sup>	Relationship (Y/N) <sup>6</sup>	Model / Type	Invoice Number	Payment Terms	Quantity <sup>7</sup>	Gross Sales Value <sup>8</sup>	Net Unit FOB Price <sup>9</sup>
<b>Total</b>									

If the export prices in item D.10 are other than FOB in the country of export, please provide details of other costs incurred in relation to the export sale of subject product(s) to the Philippines such as freight from border to port, overseas freight, overseas insurance, Philippine customs duty, customs agent fee in the Philippines, and port and transport costs in the Philippines.

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## E. DOMESTIC SALES

*The information requested in this part is required to determine the normal value of the product under review shipped to importer in the Philippines.*

11. Provide the normal value for each type/model of like product sold to customer in the domestic market at the same level of trade and with similar sales volume as your customer in the Philippines during the period of review (last twelve (12) month preceding the date of the application) on a monthly basis. *Normal value is generally the price for domestic sales in country of export/origin. Indicate any factors affecting the comparability of prices for export sales and domestic sales, e.g., quantities sold, conditions and terms of sales, level of trade, taxation, or physical differences.* Substantiate your submission with documentary evidence such as: price list, commercial invoices, basis for the grant of discounts or rebates, commissions or royalties or other consideration or reimbursements made in respect of the selling price, proof of payments of costs in relation to domestic sales, and working paper used in the calculation.

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<sup>4</sup> Specify year and month

<sup>5</sup> For example, wholesaler, distributor, end-user.

<sup>6</sup> If the customer is associated with your business, indicate with letter "Y", if not, use letter "N". Provide a separate explanation of the association.

<sup>7</sup> Specify unit of measurement.

<sup>8</sup> Specify unit of currency (and exchange rate, if applicable).

<sup>9</sup> Excluding post-exportation charges incurred after factory and up to FOB in the country of export. Such costs may include export packing, storage, inland freight from factory to port/border, insurance, handling, export taxes, export inspection fees, customs brokers' fees, commission, and other taxes.

## Domestic Sales of Like Articles to the Domestic Customers

Period<sup>10</sup>: \_\_\_\_\_

Date	Name of Customer	Level of Trade <sup>11</sup>	Relationship (Y/N) <sup>12</sup>	Model / Type	Invoice Number	Payment Terms	Quantity <sup>13</sup>	Gross Sales Value <sup>14</sup>	Net Unit Selling Price <sup>15</sup>
<b>Total</b>									

## F. EXPORT SALES TO COUNTRIES OTHER THAN THE PHILIPPINES

12. Provide the export price for each type/model of like product sold to customer in countries other than the Philippines at the same level of trade and with similar sales volume as your customer in the Philippines during the period of review (last twelve (12) month preceding the date of the application) on a monthly basis.

### Export Sales to Countries Other Than the Philippines

Period<sup>16</sup>: \_\_\_\_\_

Date	Name of Customer	Level of Trade <sup>17</sup>	Relationship (Y/N) <sup>18</sup>	Model / Type	Invoice Number	Payment Terms	Quantity <sup>19</sup>	Gross Sales Value <sup>20</sup>	Net Unit FOB Price <sup>21</sup>
<b>Total</b>									

<sup>10</sup> Specify year and month.

<sup>11</sup> For example, wholesaler, distributor, end-user.

<sup>12</sup> If the customer is associated with your business, indicate with letter "Y", if not, use letter "N". Provide a separate explanation of the association.

<sup>13</sup> Specify unit of measurement.

<sup>14</sup> Specify unit of currency (and exchange rate, if applicable).

<sup>15</sup> Excluding cost allowances directly linked to the sale of subject product and such other adjustments between your domestic and export sales affecting price comparability. Cost adjustments may include differences in packing, inland freight, insurance, storage, handling, credit interest, taxes, sales incentives, commissions, warehousing/storage, and other FOB charges.

<sup>16</sup> Specify year and month.

<sup>17</sup> For example, wholesaler, distributor, end-user.

<sup>18</sup> If the customer is associated with your business, indicate with letter "Y", if not, use letter "N". Provide a separate explanation of the association.

<sup>19</sup> Specify unit of measurement.

<sup>20</sup> Specify unit of currency (and exchange rate, if applicable).

<sup>21</sup> Excluding post-exportation charges incurred after factory and up to FOB in the country of export. Such costs may include export packing, storage, inland freight from factory to port/border, insurance, handling, export taxes, export inspection fees, customs brokers' fees, commission, and other taxes.

Indicate reasons for the nomination of the third country and submit documentary evidence such as: importer's purchase order, sales contract, commercial invoices, bill of lading, letter of credit, proof of payments of costs in relation to export sales, and working paper used in the calculation.

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If the export prices are other than FOB in the country of export, provide details of other costs incurred in relation to the export sale of subject product(s) to other countries such as freight from border to port, overseas freight, overseas insurance, customs duty in the importing country, customs agent fee, port and transport costs in the importing country. Substantiate your submission with documentary evidence.

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## **G. COSTS TO PRODUCE AND SELL**

*This section relates to costs incurred in manufacturing and selling the subject product(s) to the Philippines, and for the product(s) sold in the domestic market and product(s) exported to countries other than the Philippines.*

13. Provide the actual unit cost to produce and sell (COPS) for each model/type of the product(s) manufactured and sold both for domestic and exports during the period of review (last twelve (12) month preceding the date of the application). Submit documentary evidence such as: proof of payment for each cost, i.e., invoice for raw material purchases; payroll of personnel directly involved in the production; invoices and/or accounting records showing payments of overhead, selling, administrative and general expenses (SAGE) and finance costs and working paper used in the calculation.

**Cost to Produce and Sell Per Unit**  
**Period: \_\_\_\_\_**

<b>Particulars</b>	<b>Model Exported to the Philippines</b>	<b>Comparable Domestic Model</b>	<b>Comparable Model Exported to Other Countries</b>
Model/Type			
Raw Materials <sup>22</sup>			
Total Raw Materials Cost			
Direct Labor			
Manufacturing Overhead			
Other Costs <sup>23</sup>			
Costs of Production			
Selling Costs			
Administration Costs			
Financial Costs			
Delivery Expenses <sup>24</sup>			
Other Costs <sup>25</sup>			
Unit Cost to Produce and Sell			
Mark-up/Margin of Profit (%)			

Where the figures show that differences in specifications exist between articles sold to the domestic market and those sold for exports, provide details of these differences.

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## H. PROFITABILITY

14. Attach a copy of your company's financial statements for the last two (2) years and the current year to date. Provide also a copy of the profit and loss statement for the sale of the exported product(s) under consideration.

<sup>22</sup> Include indirect material costs as a separate item only if not included in manufacturing overhead.

<sup>23</sup> Relating to costs of production only; identify each cost separately.

<sup>24</sup> Identify each cost separately. Please ensure non-operating expenses that relate to the subject articles are included.

<sup>25</sup> Identify each cost separately. Please ensure non-operating expenses that relate to the subject articles are included.



## **I. DISCUSSION ON THE PHILIPPINE MARKET AND MATERIAL INJURY**

15. Provide a general outline of the Philippine market from your perspective. You may also comment on any factors you believe affect the Philippine market such as supply and demand, process and relative importance of imports, etc. Any comment should be supported by documentary evidence
16. Provide details of any factors you consider to be the cause of the material injury claimed by the applicant. Any comment should be supported by documentary evidence

## **J. GENERAL COMMENTS**

*This section gives you the opportunity to make comments on the allegations made by the applicant(s) on its claim that the expiry of anti-dumping duty would likely lead to the continuation or recurrence of dumping and injury.*

17. Provide information and/or comments on any other issues you consider relevant which you believe will assist in your rebuttal of the applicant's allegation. Any rebuttal should be supported by documentary evidence.

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## CERTIFICATION

I, \_\_\_\_\_, having been authorized to represent  
\_\_\_\_\_ (Name of the Company/Foreign Exporter) certify that  
the information contained in this submission is complete and accurate to the best of my  
knowledge.

\_\_\_\_\_  
Signature over Printed Name

\_\_\_\_\_  
Designation/Position

\_\_\_\_\_  
Date

## **GENERAL INFORMATION AND INSTRUCTIONS**

- A. The foreign manufacturer/exporter is required to accomplish this questionnaire and submit the same to the Tariff Commission within thirty (30) calendar days from receipt. Use additional sheet/s if necessary.
- B. The foreign manufacturer/exporter providing the information must ensure the following:
  - the questionnaire is completely and accurately filled up;
  - an explanation/justification is provided when data is lacking;
  - a non-confidential version of the answers to the questionnaire submitted with the confidential version;
  - confidential and non-confidential copies should be so marked;
  - provide soft copy in Excel file of financial data submitted; and
  - an English translation is provided for documents/submissions written in the native language.
- C. Additional information may be required during the expiry review.
- D. Information submitted is subject to verification. The authorities of the exporting country and the concerned firm/exporter will be informed of the intention to carry out an on-the-spot investigations to verify information provided or to obtain further details.