MAYTEX

CORE VALUES

- Integrity
- Honesty
- Understanding
- Responsibility
- Strict business ethics

Our Objectives

▶ Strategic Alliance with our customers

▶ Right-fit solutions advantageous to both parties

▶ Processes & Products Aligned to satisfy all customers' needs

MAYTEX IS A:

- Manufacturer
- Value adding distributor
- Licensee of local & international brands

Our Advantage

▸ A divergent customer base servicing a broad spectrum of LSM groups

▸ Developing products to cater for all segments

Keys to Success

- Right Product - Right Price
- Correct Quality – On-Time Delivery
- Competitive Edge – Diverse Products

Our Value Strategy

▶ Minimize your Risks of importing DIRECTLY by taking on the burden of :

I. Forward Cover

II. Hidden costs of logistics & warehousing

III. Size curves DYNAMICS

IV. Inflexible lead times & deliveries

V. Holding stock if sales are slow

EMPLOYMENT CREATED

- Combined employment   : 1700
- Administrative Operations   : 100
- Warehousing   : 700
- Manufacturing   : 900

INTERNATIONAL   OFFICES

- ► HONG KONG
- ► NANTONG
- ► PAKISTAN

PAKISTAN OFFICE

- Dedicated office in Pakistan established in 1998.
- This office ensures that:

- Quality standards and Shipping DEADLINES are met

- Designs are channeled to the mills with the best expertise

- Bulk printing is to customer specifications before shipment

HONG KONG & NANTONGOFFICE

- Established in 2000. – facilitates :-
- Sourcing & developing products at the best prices
- Up to date with the latest trends from America, Europe and Australia
- Arranges samples
- QA at factories & prior to shipment
- Ensuring production & shipment deadlines are adhered to
- A showroom in Hong Kong Hosting our customers throughout the year.

PRODUCTION PLANTS

- 5 600m2 of manufacturing space

- 9 Plants

- 6 locations in Durban

- Plants are product specific

▶ Production specialists

▶ - Better quality & efficiencies

▶ Spread risk of stoppages

FABRICS REBATE WAREHOUSE

- ▶ 2000 m2 Rebated stores
- ▶ Capacity of 6 million meters
- ▶ Adjacent to 2 100 m2 Cutting Area

FINISHED GOODS WAREHOUSE

- 4000 m2 Warehouse
- Capacity of 2 million units
- Racked & stored–customer specific Location

IN-HOUSE DESIGN STUDIO

▶A vibrant , Qualified & experienced team of 6 designers

▶State of the Art Technology in software & hardware

▶An in-tune team fed with the latest international trends

MAYTEX LINEN CC

Focus on Fashion and Trends

- Printed Duvet Covers
- Embellished Duvet Covers
- Comforters

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CORE COTTON CONCEPTS

Focus on RPL core lines

- Plain dye and printed sheeting
- Core duvet covers

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MAYTEX SUPEROCEAN CC

Focus on ready made imports, curtains, throws and engineered fabrications

CORE BUSINESS CAPABILITIES

- Throws
- Embroidered duvet covers
- Embellished duvet covers
- Sheer curtains
- Quilts
- Scatters
- Percale sheeting
- Plush toys
- Towels
- Kitchen-ware
- Bathroom-ware

MAYTEX CARDING CC

Focus On Fill Products

CORE BUSINESS CAPABILITIES

Polycotton inners	Duck down inners
Polycotton pillows	Feather inners
Ball fibre inners	Feather pillows
Ball fibre pillows	Mattress protectors
Micro fibre pillows	Pillow protectors
Percale pillows	
Percale inners	

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INTERNATIONAL BRANDS

► Pierre Cardin

► Horrockses

IN-HOUSE BRANDS

- Tela Milano
- Casa

PRODUCTION RESOURCES

- ▶ 7 x Automated Pillow Filling Machines;
- ▶ 2 x Pillow Rolling and Packing Machines;
- ▶ 2 x Ball Fibre filling machine;
- ▶ 9 x Auto-mated sewing/hemming machines;
- ▶ 2 x Embroidered / Pin-Tuck machines.
- ▶ 2 x Complete Carding Line, including
- ▶ 2 x Cross Lappers.
- ▶ 5 x Pillow Compressing Machines.
- ▶ 4 x Flat Bed Quilting Machines.
- ▶ 5 x Shuttle Quilting Machines.

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REBATE : FABRIC STORES

CUTTING ROOM

CARDING PLANT

CARDING PLANT

COMFORTER PLANT

COMFORTER PLANT

QUILTING PLANT

QUILTING PLANT

QUILTING PLANT

WAREHOUSE

DISPATCH

THANK YOU