

د افغانستان اسلامي جمهوریت
د اقتصاد وزارت
د افغانستان د بیارغونې او پرمختللي خدماتو دفتر



جمهوری اسلامی افغانستان
وزارت اقتصاد
دفتر خدمات بازسازی و انکشافی افغانستان

Islamic Republic of Afghanistan
Ministry of Economy
Afghanistan Reconstruction & Development Services

A R D S

Invitation for Bids (IFB)

International Competitive Bidding
For

**Concession for operations services to be provided at
Mazar-e Sharif airport
MOTCA/1506/ICB**

1. The Government of the Islamic Republic of Afghanistan, represented by the Ministry of Transport and Civil Aviation (MoTCA), intends to award a concession for operations services to be provided at Mazar-e Sharif airport. Currently there is a new passenger and cargo terminal complex under construction at this airport; these facilities are scheduled to go into operation in the spring of 2012.
2. MoTCA has decided to outsource core operational functions under a concession contract and now invites sealed bids from eligible and qualified bidders. The overall objective of this contract is to run the airport efficiently in accordance with international standards, specifically:
 - ISAGO, the Safety Audit for Ground Operations of the International Air Transport Association (IATA),
 - the Standards and Recommended Practices (SARPS) of the International Civil Aviation Organization (ICAO),
 - IATA's Standard Ground Handling Agreement (SGHA), and
 - MoTCA's Baggage Handling Manual.

The contract period is ten (10) years.

3. Services and investments to be provided

The prospective contractor will be responsible for the following:

1. *the operation of the passenger terminal,*
2. *passenger handling;*

3. *baggage handling,*
4. *ramp services,*
5. *the operation of the cargo terminal,*
6. *building maintenance and repair including equipment,*
7. *the maintenance and repair of vehicles and equipment required for the delivery of the concessional services,*
8. *the cleaning of airport facilities,*
9. *the provision of all vehicles and equipment necessary for delivery of the Services, and*
10. *The provision of systems for passenger check-in, the printing and processing of boarding cards and for the transmission of advance passenger information.*

4. The concessionaire shall hire and pay its own personnel without any obligation to take over personnel currently employed at the airport. It shall train the personnel properly such as to provide them with the skills necessary to fulfil their assigned tasks in accordance with applicable standards. Proficiency of the English language will be a key element.

5. Concessionaire's income

The concession contract will entitle the concessionaire to commercially exploit the Services subject to the regular operating hours of the civilian part of the airport and to the fees and charges being within a range to be proposed by the bidder.

Revenue sharing with Government

In their financial proposals the bidders will make an offer for a threshold value for its revenue (turnover) above which they will share revenues with the Government of Afghanistan. Furthermore the bidders will state the percentage for sharing of those revenues with the Government of Afghanistan which are above the threshold.

Furthermore bidders shall state which kinds of revenues they will rely on, and indicate the range of their proposed charges.

6. Alternative proposals

Alternative proposals may additionally be submitted. In the case a bidder submits an alternative proposal it shall be clearly marked as "Alternative Proposal". Such proposals might be eligible if there is no bid received which is acceptable to the Government of Afghanistan according to the present conditions.

7. Bid method

Bidding will be conducted through the International Competitive Bidding (ICB) procedures and is open to bidders from all countries.

8. Interested eligible bidders may obtain further information from

Attention: Mr. Mohammad Massoud or Ali Akbar Patwary
Afghanistan Reconstruction & Development Services (ARDS)

Ministry of Economy, 4th Floor

Malik Asghar Square

Kabul, Afghanistan.

Tel: 0093799303005 email: massoud.qasime@@ards.org.af, with a copy to aa.patwary@ards.org.af.

9. Individual bidders and bidders' consortiums shall have a Minimum average annual revenues of US\$ Five (5) million calculated as total certified payments received for activities in progress or terminated, within the last Three (3) years.

10. A complete set of bidding Documents in English may be obtained by interested bidders by downloading the same from the ARDS website www.ards.org.af or may obtain in CD from the ARDS office (address given below). In case of any difficulty in downloading from website, interested bidders may contact e-mail address ards.procurement@ards.org.af massoud.qasime@ards.org.af and with a copy to aa.patwary@ards.org.af.

11. A Pre-Bid meeting will be held at the following address, date and time: Ministry of Transport, Next to Kabul Radio Station, Opposite to ISAF headquarters, Kabul, Afghanistan.

Date: 16 June 2012 at 10:00 Am (Kabul Local Time)

Contact Person: Mr. Gul Aqa Amiri, Procurement Director, MOTCA,

Phone: 0093- (0)-0799567991

Email: gulaga_amiri@yahoo.com.

12. Bids must be delivered to the address below at or before 19 Saratan 1391 or 9 July 2012 at 2:00 PM (Kabul Local Time). Electronic bidding shall not be permitted. Late bids will be rejected. Bids will be opened physically in the presence of the bidders' representatives, who choose to attend in person at the address below on 19 Saratan 1391 or 9 July 2012 at 2:00 PM (Kabul Local Time)

13. Bids should be valid for a period of 180 days from the deadline for bid submission date.

14. All bids shall be accompanied by a bid security of 820,000 US\$ or Equivalent. The Bid security should be valid for 208 days from the Bid submission day in favor of MOTCA, i.e. up to February 2, 2013.

15. The address referred at S.no. 12 above is:

Afghanistan Reconstruction & Development Services (ARDS)
Ministry of Economy, 4th Floor

Malik Asghar Square

Kabul - Afghanistan

Tel: 0093-752055746, 0799303005. E-mail: ards.procurement@ards.org.af, massoud.qasime@ards.org.af and with a copy to aa.patwary@ards.org.af. (Email can be used for clarification purposes, if any)