



9 June 2022

H.E Mr. Hakan Kivanc  
The Ambassador of The Republic Of Turkey  
Embassy of The Republic Of Turkey  
15 Maasdorp Avenue  
Alexandra Park  
Harare

Your Excellency,

**Official Invitation to Participate in the 25<sup>th</sup> Edition of Mine Entra**  
**20-22 July 2022**

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On behalf of the ZITF Company, I have the pleasure of extending this formal invitation to your country for its participation in the Silver Jubilee edition of Zimbabwe's premier mining, engineering and transport expo scheduled for 20-22 July at the Zimbabwe International Exhibition Centre (ZIEC) in Bulawayo. Mine Entra 2022 will be the 25<sup>th</sup> non-consecutive edition of the event following a 2-year hiatus due to the global health pandemic.

Mine Entra 2022 comes at a time when Zimbabwe's top export sector – mining, is on a steady path to attaining US\$12billion in output by 2023, a feat that calls for the deliberate contribution and cooperation by all relevant stakeholders in order to meet this target. This calls for the immediate review of operations at every level towards meeting the ambitious vision for the sector. In this regard, this silver jubilee edition will support this dedication to the development and growth of the mining industry by key players; and will serve as a conduit for creating necessary platforms for dialogue and engagement for said stakeholders within the mining industry. Running under the theme "**Explore. Extract. Expand – Towards Sustainable Mining Value Chains,**" the expo aims to:

- Create a platform for a frank discussion amongst all mining industry value chain players, including policy makers, producers, suppliers and potential investors, on the future of the industry and opportunities for growth,
- Spotlight recovery of the Mining sector following the advent of the COVID 19 pandemic and its resultant shocks on the mining economy,
- Promote value addition and beneficiation throughout the mining industry value chain, and,
- Position Zimbabwe as an investor friendly environment that has opportunities in the mining sector.

**EVENT DETAILS**

Running concurrently with the exhibition will be a number of tailored and industry driven concurrent networking events aimed at enhancing knowledge and information sharing, making connections as well as increasing exposure to markets and trends.

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**ZIMBABWE INTERNATIONAL TRADE FAIR COMPANY, P.O. Famaona, Bulawayo, Zimbabwe**  
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**The concurrent events diary is as follows:**

Women in Mining Conference	: 20 July 2022
Young Professionals Forum	: 20 July 2022
Mine Entra 2022 Conference and Official Opening ( <i>strictly by invitation</i> ):	21 July 2022
Small Scale & Artisanal Miners Conference	: 22 July 2022
Mine Entra Charity Golf Challenge	: 22 July 2022

**EXHIBITION PARTICIPATION COSTS**

In order to assist your office in planning your participation in Mine Entra 2022, attached are the following:

- Mine Entra 2022 Brochure
- Mine Entra 2022 Expression of Interest Form

The expression of interest form indicates the product groupings that will be housed in each hall to assist you in choosing the most appropriate area in the exhibition centre for your exhibit. We are in the process of allocating stands for the exhibition on a first-come, first-served basis and we invite you to secure your booking as soon as possible. The ZITF Marketing and Sales teams are at your service and will be pleased to facilitate this as well as to respond to any questions you may have.

**BUSINESS DELEGATIONS**

In addition to an exhibition from your country, we would also welcome a business delegation of buyers, financiers and investors to visit the show to see our local mining industry and possible investment opportunities all under one roof. Please keep us informed about the businesspersons intending to participate, in order for us to make the necessary arrangements for them to enjoy their visit to Bulawayo.

We look forward to welcoming you to Mine Entra 2022.

Yours faithfully,

**ZIMBABWE INTERNATIONAL TRADE FAIR COMPANY**



**DR NICHOLAS NDEBELE**  
**CHIEF EXECUTIVE OFFICER**

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e-mail Bookings: [coordinator2@zitf.co.zw](mailto:coordinator2@zitf.co.zw) or [zitf@zitf.co.zw](mailto:zitf@zitf.co.zw) - Website: <http://www.zitf.co.zw>

## **EXPRESSION OF INTEREST - FOREIGN EXHIBITORS**

### **A. ALL EXHIBITORS PLEASE COMPLETE ALL THE FOLLOWING DETAILS (MANDATORY):**

<b>Company Name:</b> *			
<b>VAT REGISTRATION NUMBER:</b>		BP No.	Govt Vendor no.
<input type="checkbox"/> Dealer/Wholesaler <input type="checkbox"/> Manufacturer <input type="checkbox"/> NGO <input type="checkbox"/> Service Co. <input type="checkbox"/> Government <input type="checkbox"/> Local Gov. <input type="checkbox"/> Parastatal <input type="checkbox"/> SME <input type="checkbox"/> Other:		Purchase Order	
<b>Chief Executive:</b> Dr/Mr/Mrs/Miss/Ms*	<b>First Name:</b>	<b>Surname:</b>	
<b>Contact person:</b> Mr/Mrs/Miss/Ms*	<b>First Name:</b>	<b>Position:</b>	
		<b>Surname:</b>	
		<b>Position:</b>	
<b>Street address:</b>		<b>City:</b>	<b>Postal code:</b> <i>Foreign only.</i>
<b>Province:</b> <i>Foreign only.</i>		<b>Country:</b> <i>Foreign only.</i>	
<b>Postal address:</b>		<b>City:</b>	<b>Postal code:</b> <i>Foreign only.</i>
<b>Telephone:</b> <i>Country Area Subscriber</i>		<b>Mobile:</b> <i>Country Provider Subscriber</i>	<b>Fax:</b> <i>Country Area Subscriber</i>
<b>Email of stand organiser:</b>		<b>Website:</b> <a href="http://"></a>	
<b>Origin of products:</b>		<b>Skype:</b>	
I/We agree that ZITF may supply this information to: <b>service providers</b> <input type="checkbox"/> <b>press</b> <input type="checkbox"/> <b>buyers</b> <input type="checkbox"/> <b>nobody</b> <input type="checkbox"/> before Mine Entra 2022 (tick approved groups). By signing this Stand Booking Form/Contract I accept the Rules and Regulations relating to the hire of sites and consider this document legally binding.			
<b>Signature</b>		<b>Print Name</b>	<b>Date:</b>

### **B. I/WE CHOOSE THE FOLLOWING PRICE CATEGORY (MANDATORY)**

1	2	3	4	5	6	7
Stand size	m <sup>2</sup> rate: basic: space only excl. 15% VAT	m <sup>2</sup> rate: basic +modular stand excl. 15% VAT	m <sup>2</sup> rate: basic + modular stand + furniture excl. 15% VAT	Stand size	m <sup>2</sup> rate excl. 15% VAT	Dimensions requested
9 - 36 m <sup>2</sup>	US\$115 <input type="checkbox"/>	US\$152 <input type="checkbox"/>	US\$163 <input type="checkbox"/>	25 - 100 m <sup>2</sup>	US\$65 <input type="checkbox"/>	m x m
37 - 100 m <sup>2</sup>	US\$112 <input type="checkbox"/>	US\$145 <input type="checkbox"/>	US\$155 <input type="checkbox"/>	101 - 200 m <sup>2</sup>	US\$62 <input type="checkbox"/>	m x m
101 - 200 m <sup>2</sup>	US\$108 <input type="checkbox"/>	US\$140 <input type="checkbox"/>	US\$151 <input type="checkbox"/>	201 - 300 m <sup>2</sup>	US\$60 <input type="checkbox"/>	m x m
201 - 400 m <sup>2</sup>	US\$105 <input type="checkbox"/>	US\$137 <input type="checkbox"/>	US\$147 <input type="checkbox"/>	301 - 400 m <sup>2</sup>	US\$59 <input type="checkbox"/>	m x m
401 m <sup>2</sup> and above	US\$100 <input type="checkbox"/>	US\$133 <input type="checkbox"/>	US\$143 <input type="checkbox"/>	401 m <sup>2</sup> and above	US\$58 <input type="checkbox"/>	m x m

### **C. I/WE CHOOSE THE FOLLOWING STAND SIZE (MANDATORY)**

Available Stand Sizes in HALLS								Custom size (if available): min. 3m x 3m =9m <sup>2</sup> : m x m
3 x 3 9m <sup>2</sup> <input type="checkbox"/>	6 x 3 18m <sup>2</sup> <input type="checkbox"/>	9 x 3 27m <sup>2</sup> <input type="checkbox"/>	12 x 3 36m <sup>2</sup> <input type="checkbox"/>	18 x 3 54m <sup>2</sup> <input type="checkbox"/>	6 x 6 36m <sup>2</sup> <input type="checkbox"/>	9 x 6 54m <sup>2</sup> <input type="checkbox"/>	12 x 6 72m <sup>2</sup> <input type="checkbox"/>	

### **D. I/WE CHOOSE THE FOLLOWING STAND POSITION (OPTIONAL)**

Guaranteed Stand Position - if available - in HALLS			
<b>B</b>	<b>A</b>	<b>C</b>	<b>D</b>
A = row stand: 1 side open = basic <input type="checkbox"/>		C = end stand: 3 sides open = basic + 7.5% (min. area - 6m x 6 =36m <sup>2</sup> ) <input type="checkbox"/>	
B = corner: 2 sides open = basic + 5% <input type="checkbox"/>		D = island stand: 4 sides open = basic + 10% (min. area - 6m x 6m =36m <sup>2</sup> ) <input type="checkbox"/>	

Solid lines = panels - Dotted lines = open    Above placings and charges will apply only if the exhibitor specifically requests a guaranteed position.

**E. I/We understand that ZITF Management reserves the right to place my/our exhibit in the appropriate product grouping and that no sales are allowed from any of the stands. PLEASE TICK THE APPROPRIATE PRODUCT GROUP (MANDATORY)**

### **F. STAND DESCRIPTION**

**Basic stand:** space only with one 15 amp power outlet (both in Halls and on External space)

**Modular stands:** constructed of 2.5m high white panels, carpet tiles, 1 x blue fascia with name and stand number in white vinyl;  
(in Halls only) 150W spotlights (minimum 2) and 1 x 15 amp power socket. Furniture in 4. consists of 2 chairs and 1 round table.  
All exhibitors who book space of 18m<sup>2</sup> or less in halls shall use the modular stand as in column 3 in the table above.

**External stands:** May be on grass, gravel, paving, concrete. Supplied with 1 x 15amp power outlet.

### **G. BOOKING GUIDELINES**

Steps to follow:
a. Decide on amount of space required (Items 1. or 2.)
b. Decide on dimensions (Item 3.)
c. Decide on stand position (Item 4.)
d. Complete Expression of Interest (separate page)
e. Pay at least 50% deposit into ZITF account as in Item J to secure the booking.
f. Forward Proof of Payment stamped by the bank on email <a href="mailto:logistics@zitf.co.zw">logistics@zitf.co.zw</a> or <a href="mailto:zitf@zitf.co.zw">zitf@zitf.co.zw</a> with clear depositor details



**H. I/We understand that ZITF Management reserves the right to place my/our exhibit in the appropriate product grouping and that no sales are allowed from any of the stands.** Please tick the appropriate Product Group (mandatory)

1	Adhesives	<input type="checkbox"/>	34	Fasteners	<input type="checkbox"/>	67	Pumps/ Pipes/ Gland Packing	<input type="checkbox"/>
2	Agitators/ Agitator Blades	<input type="checkbox"/>	35	Filtration/ Screening & Equipment	<input type="checkbox"/>	68	Roller Plates	<input type="checkbox"/>
3	Air-Conditioning/ Refrigeration	<input type="checkbox"/>	36	Fire Fighting Equipment	<input type="checkbox"/>	69	Ropes/ Roping	<input type="checkbox"/>
4	Analytical Services	<input type="checkbox"/>	37	Footwear	<input type="checkbox"/>	70	Rubber Products	<input type="checkbox"/>
5	Automation	<input type="checkbox"/>	38	Fuel/ Fuel Analysis Fuel Tanks	<input type="checkbox"/>	71	Sand and Moulds	<input type="checkbox"/>
6	Automotive/ Transport/ Vehicles/ Vehicle Testing Equipment & Systems	<input type="checkbox"/>	39	Gravity Concentrators	<input type="checkbox"/>	72	Scrubbers	<input type="checkbox"/>
7	Banking & Finance	<input type="checkbox"/>	40	Gas/ Gas Detectors & Equipment	<input type="checkbox"/>	73	Seals	<input type="checkbox"/>
8	Batteries/ Chargers	<input type="checkbox"/>	41	Gaskets & Materials	<input type="checkbox"/>	74	Serology Products/ Services	<input type="checkbox"/>
9	Bearings & Maintenance Equipment	<input type="checkbox"/>	42	Generators	<input type="checkbox"/>	75	Screens/ Screening	<input type="checkbox"/>
10	Bells/ Belling	<input type="checkbox"/>	43	Gearboxes and Gears	<input type="checkbox"/>	76	Security/ Safety Products/ Equipment	<input type="checkbox"/>
11	Blasting Equipment & Explosives	<input type="checkbox"/>	44	Hand Tools	<input type="checkbox"/>	77	Skid Loaders	<input type="checkbox"/>
12	Boilers/ Spares	<input type="checkbox"/>	45	Hardware	<input type="checkbox"/>	78	Skip Brides	<input type="checkbox"/>
13	Bolls & Bolling Equipment	<input type="checkbox"/>	46	Heavy engineering	<input type="checkbox"/>	79	Solar Products	<input type="checkbox"/>
14	Brake & Clutch	<input type="checkbox"/>	47	Hoses/ Hosing/ Boreline & Accessories	<input type="checkbox"/>	80	Spares	<input type="checkbox"/>
15	Breaking Equipment	<input type="checkbox"/>	48	Hydraulics, Machinery & Equipment/ Repairs & Services	<input type="checkbox"/>	81	Spargers	<input type="checkbox"/>
16	Building & Construction	<input type="checkbox"/>	49	Industrial Equipment & Solutions	<input type="checkbox"/>	82	Stamp mills/ Crushing/ Grinding Machinery/ Ball Mills & Spares	<input type="checkbox"/>
17	Business Services (Airline, Consultancy, Customs Clearing, Freight Services, Logistics and Storage Facilities)	<input type="checkbox"/>	50	Information Communication & Technology	<input type="checkbox"/>	83	Steel and Steel products	<input type="checkbox"/>
18	Cap Lamps	<input type="checkbox"/>	51	Instrumentation	<input type="checkbox"/>	84	Survey Equipment	<input type="checkbox"/>
19	Catering Equipment	<input type="checkbox"/>	52	Insurance Services	<input type="checkbox"/>	85	Switchgears	<input type="checkbox"/>
20	Cement	<input type="checkbox"/>	53	Lifting Equipment/ Products	<input type="checkbox"/>	86	Telemetry	<input type="checkbox"/>
21	Chains/ Chain Blocks & Chain Saws	<input type="checkbox"/>	54	Locos	<input type="checkbox"/>	87	Thermal Cameras	<input type="checkbox"/>
22	Chemicals	<input type="checkbox"/>	55	Lubricants & Equipment	<input type="checkbox"/>	88	Tipper Trucks/Dump Trucks	<input type="checkbox"/>
23	Cocopans/ Granby Cars	<input type="checkbox"/>	56	Medical/ Health-Related Products/ Medical Aid Societies/ Services, HIV & Aids Programmes	<input type="checkbox"/>	89	Tyres/Tyre Sealants/ Tying	<input type="checkbox"/>
24	Compressors/ Accessories	<input type="checkbox"/>	57	Machinery	<input type="checkbox"/>	90	Transformers	<input type="checkbox"/>
25	Conveyors	<input type="checkbox"/>	58	Minerals/ Mineral Processing Equipment	<input type="checkbox"/>	91	Underground Survey Equipment	<input type="checkbox"/>
26	Couplings	<input type="checkbox"/>	59	Mining Equipment/ Spares	<input type="checkbox"/>	92	Valves	<input type="checkbox"/>
27	Detectors	<input type="checkbox"/>	60	Mills/Stamp mills	<input type="checkbox"/>	93	Variable Speed Drives (VSDs)	<input type="checkbox"/>
28	Drilling Equipment/ Machinery & Accessories	<input type="checkbox"/>	61	Oils/ Equipment / Systems	<input type="checkbox"/>	94	Water Engineering & Equipment	<input type="checkbox"/>
29	Earth moving Machinery/ Equipment & Spares	<input type="checkbox"/>	62	Packaging, Printing, Publishing, Media, Signage Material Stationery, Labelling, Bottling, I.D. Cards & Equipment	<input type="checkbox"/>	95	Welding Equipment	<input type="checkbox"/>
30	Education & Training	<input type="checkbox"/>	63	Pneumatics	<input type="checkbox"/>	96	Weighing Equipment	<input type="checkbox"/>
31	Engineering Equipment & Accessories	<input type="checkbox"/>	64	Power Tools & Equipment	<input type="checkbox"/>	97	Wire/ Wire Ropes and Accessories	<input type="checkbox"/>
32	Electrics/ Electronics	<input type="checkbox"/>	65	Protective Clothing/ Screen Printing	<input type="checkbox"/>			<input type="checkbox"/>
33	Exploration equipment	<input type="checkbox"/>	66	Pulleys	<input type="checkbox"/>			<input type="checkbox"/>

## I. PAYMENT INSTRUCTIONS

Payment in US\$ into the following account:		
Name: ZITF	Account number: 9140000929041 (USD)	Sort Code: 3303
Bank: Stanbic Bank (Belmont Branch)	Swift code: SBICZWHX	Vendor No: 700021

## J. PLEASE NOTE

- Up until 30 May 2022:** to secure a stand, a non-refundable deposit comprising 50% of the rental fee *plus the full VAT component* **MUST** be paid within 7 days from the date of invoicing.
- From 01 June 2022 onwards:** the non-refundable deposit **MUST** be paid within 3 working days from the date of invoicing. Stands shall not be allocated until this deposit has been received within the stipulated times. **Exhibitors should check if the stand is still available before making payment as all space is sold on a first paid, first served basis.** The booking form shall be read in conjunction with the Rules and Regulations pertaining to the hire of sites, specifically clauses 2, 23 and 27.
- The remainder of the rental shall be payable on or before 30 June 2022. All unpaid or partially paid rentals will increase by 20% on 01 July 2022.
- Neither Exhibitors nor their contractors will be given access to their stand, nor will any stand building be undertaken, if ZITF has not received the full payment.
- All stand building contractors engaged by exhibitors must be registered with ZITF Service Providers Association (ZSPA)

See section B above for stand size and placement choices applicable during Mine Entra 2022.